1 made, et cetera.

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- 2 O. Do you report to Mr. Murphy or do you report to 3 Mr. Stote or both?
- 4 A. Up until earlier this year, I reported directly
- 5 to Jim Murphy, and now that John Sedor is here,
- I report directly to John Sedor, but I've 6 never --7
- 8 O. Do you have an indirect reporting relationship 9 to Jim Murphy?
- 10 A. I've never reported to Bob Stote. That's not clear to me. 11
- Q. As the CFO of the company, it's not clear who 12 13 you report to?
 - MR. MINGOLLA: I'll object.
- 15 A. It's not clear to me I report to Jim Murphy. I report to Jim Sedor now. 16
- Q. Why is it not clear to you? 17

MR. MINGOLLA: I'll object as vague.

- A. Well, I had reported to Jim Murphy since 1994 19 until earlier this year, and now with John Sedor 20
- 21 coming on board, I now report to John Sedor but
- 22 have had a relationship with Jim Murphy since
- 23 1992. So would you say I still indirectly 24
 - report to Jim? I don't know -- I haven't seen

- A. I do not. 1
 - O. Do you know what this document is about? 2

Page 188

- 3 A. I've read the English translation on the third page and have deduced what it's about. 4
- 5 Q. What have you deduced that it's about?
- A. These are public documents that were filed by 6
- 7 the secretary of the company, evidencing what I
- 8 would call a recapitalization of amounts due to
- 9 Bentley Pharmaceuticals from Laboratorios
- 10 Belmac.
- Q. When you say "the company," you mean 11.
- Laboratorios Belmac? 12
- A. That were due to Bentley Pharmaceuticals from 13
- 14 Belmac.
- 15 Q. Going back to an earlier part of your answer,
- and I apologize if it wasn't clear. I think you 16
- said these were documents filed by the secretary 17
- of the company. 18
- A. The secretary of Laboratorios Belmac. 19
- Q. And they relate to a recapitalization? 20
- 21 A. Right.
- 22 Q. Of amounts owed by Laboratorios Belmac?
- 23 A. To Bentley.
- Q. To Bentley. And what were the terms of the

Page 187

- 1 an organizational chart that shows the reporting 2 since the change was made.
- Q. Okay. What were Mr. Stote's responsibilities at 3 Bentley from 1999 to 2003? 4
- 5 A. I think he was primarily responsible for
- anything clinical trials related, anything 6
- 7 medically related with respect to knowing what
- 8 indications the different products were used to
- 9 treat, to the side effects, to risks, to really
- 10 anything pharmaceutical. He's not only a
- medical doctor, but he's also a pharmacist. 11 12
- Q. I'd like to move on to a different topic now, and I'd like to give you another document. 13
 - (Spanish Document and Translation was marked Exhibit Number 15 for identification.)
- 17 Q. And I'll represent to you that this is an
- 18 excerpt from the official Spanish commercial 19 registry in Madrid and that excerpts of it
- relate to Laboratorios Belmac. And have you 20
- 21 ever seen this document before? 22 A. I only recently saw this document in preparation
- for this deposition. 23
 - Q. Do you recognize this document?

Page 189

- 1 recapitalization -- well, first of all, were you
- 2 familiar with this debt owed to Bentley from
- 3 Laboratorios Belmac before you saw this
- 4 document?

6

7

- 5 A. I was familiar with the amounts that were due.
 - I wouldn't call it a debt, but with the amounts due, yes.
- Q. What would you call it? 8
- 9 A. These were amounts that were owed from Belmac to
- 10 either Pharma de Espana or Bentley
- Pharmaceuticals, Inc. with respect to royalties 11
- that were payable and owing and for management 12
- fees that were payable and owing. 13
- Q. And when were those amounts owed incurred by 14
- Laboratorios Belmac? 15
- A. I would have to go back and look at the 16
- 17 documents to determine the dates to and from,
- 18 but I think that it was probably '99, 2000, 2001
 - or 2002 time frame.
- 20 Q. And in that time frame, did you see documents
- relating to these royalties and management fees? 21
- 22 A. I did.
- Q. You did. And were those documents in English or 23
- 24 Spanish?

- A. I think the original documents that were 1
- drafted, whereby the -- you know, actually, as I 2
- 3 think about it, I don't recall whether they were
- 4 in Spanish or English. I was going to
- 5 speculate, and I don't know.
- O. Would you have understood them if they were in 6 7 Spanish?
- 8 A. No.
- 9 Q. What did you understand about the royalties and
- management fees from the time that they were 10
- incurred in 1999 through 2000? I think that's 11
- what you testified the time frame was. 12
- A. I can tell you the background of the 13 14 transaction.
- 15 Q. Sure. I'm all ears.
- A. Bentley Pharmaceuticals, Inc., which is the
- parent company ultimately for the Spanish 17
- 18 operations, provides certain services and
- 19 responsibilities that Belmac and/or Rimafar
- 20 benefit from, whether it's the fact that we're
- listed on the U.S. stock exchange, whether the 21
- 22 American Stock Exchange or the New York Stock
- 23 Exchange, the fact we're a publicly traded
- company, incur expenses to be a publicly traded 24

- 1 O. So who did the time allocations?
 - 2 A. Those were probably determined based on

Page 192

- conversations with people and probably 3 4
 - originally calculated by Elaine Melia.
- O. Elaine Melia? 5
- 6 A. Yes.
- 7 O. BELIA?
- 8 A. No, MELIA.
- 9 O. And there were charges for Jim Murphy's time, 10 your time, R and D time. What else?
- A. You know, at the point that Jordan Horvath was 11 there, probably legal time. 12
- O. And these were allocated down. And how were 13
- 14 they allocated? Is it a line item in the
- 15 Bentley budget or an allocation in the Belmac
- 16 budget? How does it work?
- 17 A. Yes, it probably even showed up as a line item
- in the budgets because it had -- it fortunately 18
- had the benefit of reducing Spanish taxable 19
 - income and, of course, Spanish taxes. What you
- don't see is if you take a look at these 10-Ks 21
- 22 that we've been looking at earlier, you're not
- 23 going to see any of that in there because once
- 24 you take the Spanish companies, exactly, they

20

3

- company and access to the capital markets, the
- 1 2 responsibilities for filing all of the
- Securities and Exchange Commission documents, 3
- etc. And so those costs are allocated down to 4
- 5 the various operating companies, and they're
- done via a management services agreement; and 6
- 7 that also, fortunately, has the effect of
- 8 creating additional expenses in Spain, which
- 9 reduces taxable income in Spain, which reduces
- 10 taxes in Spain. So it's a way to minimize the
- taxes in Spain legitimately, and we've had 11
- transfer pricing studies done to take a look at 12
- how we do this and make sure that the different 13
- tax authorities are getting the appropriate 14
- taxes due, but these amounts were charged to 15
- 16 Belmac via management fees, and they were
- charged on a monthly basis. And basically they 17
- 18 were determined by determining how much of Jim
- 19 Murphy's time, how much of my time, how much of
- 20 the controller's time, the director of research
- 21 and development's time, et cetera were devoted
- 22
- to the operating entities, and then those costs
- 23 were allocated down and pushed down to those
- 24 entities.

Page 193

- all eliminate and combine it with the U.S. 1 2 company, all those transactions eliminate for
 - consolidation purposes.
- Q. So this doesn't show up in SEC filings because 4
- 5 they all eliminate it in consolidation?
- A. That's right, because all intercompany 6
- 7 transactions have to be eliminated for reporting 8 purposes.
- 9
- Q. Forgive me. I'm trying to get my head around 10 the transaction. What are the budget line items
- called? 11
- A. It's just called management fees. 12
- Q. Management fees. And the time that's charged on 13
- a monthly basis is time that Mr. Murphy spends 14 15 at Bentley doing Belmac work?
- 16
 - MR. MINGOLLA: Objection as to form.
- A. It represents -- it was not based on actual 17
- time. It was based on an estimate of how much 18
- 19 each of those individuals spend benefiting the
- 20 Spanish company and benefiting meaning that they
- have access to the capital markets in the U.S. 21
- by being a New York Stock Exchange listed 22
- 23 company, for example, and the costs with being a
 - publicly traded company and a way to allocate

49 (Pages 190 to 193)

- 1 those costs and pass those costs down. It's
- 2 really a tax minimization strategy is what it 3
- 4 Q. And this started in 1999?
- 5 A. I think it started in '99.
- O. And whose idea was it? 6
- A. I think that it was developed in conjunction 7
- with tax consultants in Spain as well as tax 8 consultants at Deloitte & Touche. 9
- Q. And the tax consultants in Spain were not at 10 Deloitte & Touche? 11
- A. No, we had separate tax consultants. 12
- O. And the tax consultants at Deloitte & Touche 13
- were Bentley tax consultants? 14
- 15 A. They were.
- 16 Q. And you mentioned a management services agreement. Were those agreements signed? 17
- A. Uh-huh, they were. 18
- O. And were they signed yearly or monthly? 19
- A. I think they were put in place, and I think they 20
- were amended at various times. I don't know 21
- 22 that there was a separate one for each year, but
- 23 I think they were amended or superseded at
- 24 times.

Page 196

- provision is accurate, we had to make sure that 2
 - the intercompany transactions are appropriately
- valued and priced, and we've done that. 3
- Q. And who did those studies? 4
- 5 A. I think they were done by Houlihan Lokey, I 6 think.
- O. Houlihan, how do you spell that?
- A. HOULIHAN, LOKEY. 8
- 9 O. And those were done -- I think you testified
- earlier were done both on the Spanish side and 10 on the U.S. side? Were there two sets or one? 11
- A. Transfer pricing studies, you mean? No, I think 12
- they were probably just done one time on this 13 14 side.
- 15 O. So Bentley did them on this side?
- A. It's really an issue of whether or not the
- 17 consolidated tax provision is accurately stated 18
- 19 Q. Okay. And you also mentioned that there were royalties; is that right? 20
- A. That's right. 21
- Q. Okay. What are those royalties? 22
- A. There was a product called Senioral, spelled 23
- 24 SENIORAL, that was sold from Laboratorios

Page 195

1

- Q. And who signed those agreements?
- 2 A. I'd have to pull the agreements out to take a
- look at it to see. I couldn't tell if Jim 3
- Murphy or I or Adolfo. I'm not sure who signed 4
- 5
- Q. So you have these agreements in your office? 6 7
 - MR. MINGOLLA: Objection to form.
- 8 A. The agreements are - I don't know if they're in 9 my offices or in Spain's offices, but they're
- 10 somewhere in the company records.
- Q. In Spain or in the New Hampshire office? 11
- A. There should be a copy in each location. 12
- Q. Do you recall if the document's in English or 13 14 Spanish?
- A. I don't recall. I was trying to remember, and 15
- 16 honestly, I cannot recall if they're in Spanish or English. 17
- O. And these are the documents that you were 18
- referring to when you couldn't recall whether 19 20 they were in Spanish or English?
- A. That's right. 21
- Q. And you also mentioned that there were transfer 22
- 23 pricing studies; is that right?
 - A. Right, as part of determining that our tax

Belmac to Pharma de Espana, and Pharma de Espana

- 2 in turn licensed that product back to
- 3 Laboratorios Belmac for commercialization in
- 4 Spain; and we entered into an agreement whereby
- 5 Belmac would pay to Pharma de Espana a royalty
- on sales of that product in Spain. So the 6
- 7 royalty payments that would be due and owing in
- 8 each month were accrued and accumulated and are
- 9 included in these numbers as well.
- 10 O. And are those the amounts that are accrued and
- owing to Pharma de Espana? 11
- A. That's right. 12
- Q. And approximately how much was that? 13
- A. It looks like it was about 742,000 euros. 14
- Q. And that's about a million dollars, give or 15 16
- A. Probably a little less than a million dollars. 17
- Probably \$900,000. 18
- O. And the amounts for management fees owing to 19
- 20 Bentley are approximately how much?
- A. It looks like they total about 5.9 million 21
- 22 euros.
- Q. So 5.9 million euros, that's about 23
- \$6 1/2 million? 24

50 (Pages 194 to 197)

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Page 198

1 A. Maybe even 7 1/2 million. 2 O. Okay. And is this relationship ongoing? 3 A. It is.

4 Q. It is. So it's continuing today?

A. There are still management services being provided, I think, and there are still royalties being paid today.

7

5

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8 Q. And have these services or these arrangements been continuous since 1999? 9

A. I think modifications to the agreements have 10 happened at various dates. 11

Q. But there's never been a period of time where 12 there hasn't been an agreement in force? 13

14 A. I don't think so. I don't think so.

15 O. So in 2003, there was some sort of agreement in

16 force for this?

A. I think so. 17

O. And in 2004, there was some sort of agreement in 18

force? 19

A. I think so. 20

21 Q. And 2005 as well?

22 A. Yes.

1

3

23 Q. Okay. And did you consult with Jim Murphy about

these transactions? Let me strike that. How 24

Page 200 1

relatively low return, as low as 1 percent yield at one point, but earning relatively low rates

3 of return. We didn't have a need for cash here

in the U.S. Even though Belmac owed Pharma de

5 Espana and Bentley Pharmaceuticals these 6

amounts, we didn't have any use for the capital.

And if the payments were made to us, there would 7

8 have to be a withholding tax paid in order to

transfer the funds over, and we felt no need to 9 10 incur that withholding tax to send the funds

over when we had no use for the funds anyway.

At the same time, we began to undergo a tax review or, essentially, the equivalent of a tax audit in Spain. And as they started looking at these amounts, they were then going to assess taxes with the withholding to send over, and we developed the concept of why don't we -- instead of doing that and paying taxes on that, why don't we just treat that as additional contributed capital and buy additional shares of

stock of Belmac and leave the cash in Spain

21 22

rather than bring it to the U.S. where we don't 23 need it. 24

And so that was the concept behind

Page 199

much is owing today?

A. How much does --2

MR. MINGOLLA: Objection, vague.

Q. How much does Laboratorios Belmac owe Bentley 4

5 today under these arrangements?

A. I don't know. I couldn't tell you. 6

Q. Approximately? 7

8 A. I don't know.

9 Q. Has there been any other forgiveness of loans --10 of these extensions of credit?

A. Since this date? 11

12 O. Since this date.

13 A. No.

Q. Why was there a forgiveness of loans in 14 either -- in or around late 2003 or 2004? 15

A. Well, it was probably the combined result of two 16

different things. One was the fact that we had 17

raised capital here in the U.S. through Bentley 18 19 Pharmaceuticals. We had an offering in 2002.

Went out and raised money. The money had just 20

been sitting on our balance sheet with no good 21

use for that capital. We were still looking for 22

23 opportunities to invest it and earn a proper

return on it. So it was sitting there earning a 24

this recapitalization, and that's essentially 1 2

what happened is we took this 6.6 million, and instead of paying the taxes on it and sending it

3 4 over to the U.S., just reinvested it into the

5 Spanish company and took additional shares of 6

ownership.

O. Are you aware of any arrangement such as this before 1999 between Laboratorios Belmac and

9 Bentley?

10 A. The only other ones that I was familiar with

dated back to times when - back in the early 11 '90s when the company was struggling -- the 12

company being Belmac was struggling, it was 13 14

losing money, had negative cash flow.

Q. When you say Belmac, you mean Belmac 15 16 Corporation?

A. No. I mean Laboratorios Belmac. Laboratorios 17

Belmac was unprofitable from the time we 18 purchased it in March 1992 or February 1992 all 19

20 the way through probably sometime in '94, '95.

21 So consequently, we -- we meaning Bentley

Pharmaceuticals or the predecessor company, 22 23

Belmac Corporation -- had to fund operating losses during that time frame, and those losses 24

Page 202	Page 204
generated what was called less than the minimum capital requirements for companies in Spain. And so they had to be recapitalized in order to continue to remain in business. So we did have to go through that recapitalization process from that point, but from the time they had become self-sufficient and profitable and generating its own positive cash flow probably from '95 on, there were no additional transactions like that. MR. FINE: Can we take a short break? MR. MINGOLLA: Sure. MR. FINE: Thanks. (Recess taken from 3:14 p.m. to 3:25 p.m.) Q. I'd like to show you another document. (Spanish Document, Bates Numbers BEL051001-051009 was marked Exhibit Number 16 for identification.) Q. And do you recognize this document? And I apologize. We haven't had the opportunity to do a full translation of this, so there's no translation with it. We got it yesterday, so it's you know, we received it yesterday, so it's not really our fault.	1 Q. Do you recognize this document? 2 A. I do not. 3 Q. Okay. It also appears to be in Spanish; does it not? 5 A. It is in Spanish. 6 Q. Okay. And it's initialed at the bottom with two it looks like two sets of initials. One appears to be JRM; is that right? 9 A. That's right. I recognize Jim Murphy's initial. 10 As is typical in Europe, you only sign the signature page, but you initial each page of the legal document, and I recognize his initials as the signer's. 14 Q. Do you know whose the other initials are? 15 A. I assuming those are Jorge Espinoza, who is the secretary at Belmac. I don't recognize them, but I'm assuming those are his. 18 Q. Can you tell me anything else about this document? 20 A. I can tell that it was signed by Jorge Espinoza as the secretary and Jim Murphy as the president of Belmac, but I don't know what it is. 20 Q. I'd also like to reserve the opportunity to go into this at some point further when we've had
Page 203	Page 205
MR. MINGOLLA: Am I correct in understanding just the first nine pages have been marked as an exhibit? MR. FINE: That's correct. Q. Do you recognize this document? A. I don't. Q. It's in Spanish? A. It's a Spanish document, and I was trying to look through there to see if I could see something that I could recognize that would trigger something, but I'm not sure what it is. Q. Okay. It was produced to us as relating to the subject matters we were just discussing, but if	an opportunity to translate. A. Okay. Q. I'd like to provide you with another document. (Spanish Document from Ms. Villalobos, dated December 30, 2003 was marked Exhibit Number 18 for identification.) Q. Do you recognize this document? A. I do not. Q. It's also been produced to us as something that relates to the subject matter that we were just discussing, and I'd like to reserve the opportunity to talk to you about it further in the future.

13 subject matters we were just discussing, but if 14 you don't recognize it -- and I don't have a translation -- I don't think I can go into it. 15 I'd like to reserve the opportunity to talk to 16 you about it further when we have a translation 17 18 or more documents that might illuminate what it 19 is. 20 A. Okay. Q. I'd like to show you another document. 21 (Spanish Document, Bates Numbers 22

Number 17 for identification.)

BEL051010-051015 was marked Exhibit

23

24

16 A. It is in Spanish. 17 Q. I'd like to show you another document. (Spanish Document D1-A, Bates Numbers 18 19 BEL051020-051023 was marked Exhibit 20 Number 19 for identification.) 21

Q. Do you recognize this document?

Q. It's in Spanish; is it not?

22 A. No, I do not. 23

A. Okay.

Q. Okay. It's also in Spanish; is it not?

A. It is in Spanish.

52 (Pages 202 to 205)

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Page 206

- Q. Okay. And I'm not even sure if it's one document or two, but I'd like to reserve the 2 3 opportunity to talk to you about it in the future if we need to. 4
- 5 A. Okay.

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6 O. I'd like to show you another document, and I'm 7

> MR. FINE: I think I have an additional copy for the lawyers.

(Invoice from Laboratorios Belmac S.A. was marked Exhibit Number 20 for identification.)

- Q. Do you recognize this document? 13
- A. I recognize this document because I saw it in 14 preparation for my deposition. 15
- Q. Okay. 16

MR. FINE: I think I gave you my only 17 18 copy.

(Document handed to Mr. Fine.)

- Q. Can you tell me anything about this document? 20
- A. This is a document whereby, as I mentioned to you a few moments ago, Laboratorios Belmac sold 22
- 23 to Pharma de Espana the product Senioral, and 24 this is basically the document evidencing the

- Page 208
- Q. Can you explain that to us again?
- 2 A. Once again, they sold -- they meaning
- Laboratorios Belmac, sold this product to Pharma 3
- 4 de Espana, Pharma de Espana in turn licensed the
- rights to commercialize this product in Spain 5
- 6 back to Laboratorios Belmac in exchange for royalty payments on those sales. 7
- 8 Q. So were these sales of specific quantities of 9 the product or were these sales of the
- 10 intellectual property and rights to the product?
- A. You're referring to the amounts on the front 11 12
- page of Exhibit 20. Those amounts represent the price that was being paid to Belmac for each of 13
- those product presentations. Those are four 14
- different presentations of the product. They're 15
- either different strengths or different sizes of 16 prescription product.
- 17 18 Q. Okay. So those aren't actually a certain number
- 19 of pills? Those would be the rights to 20
 - manufacture or -- if I'm getting it wrong,
- 21 please correct me.
- A. It's basically -- it's the product registration. 22
 - It's evidence -- this evidences transfer of
- 24 ownership of the product. So, for example, the

Page 207

23

- sale of that product to Pharma de Espana for 167 1 2 million pesetas.
- Q. And that number is at the bottom, total factura? 3
- A. That's right. I'm not sure, but I think 4
- 5 that percent up at the top is supposed to say
- 167 as opposed to 1 percent sign 7, but it's 167 6
- 7 million pesetas total.
- O. And the next page, what is that? 8
- 9 A. I think the next page is where funds were
- 10 actually transferred to purchase Senioral from
- Belmac, and the payment was not only for the 167 11
- million pesetas purchase price, but also the 12.
- 16 percent value added tax for IVA, they call it 13
- in Spain, to come up with a total payment of 14
- 193,138,840 pesetas. 15
- Q. And does this payment cover the entirety of the 16 debt owed to Pharma de Espana we discussed a few 17
- 18 minutes ago?
- A. Pharma de Espana actually purchased this product 19
- from Belmac and made a payment to Belmac for 20
- 21
- Q. But Belmac owed certain amounts of money to 22
- Pharma de Espana related to this transaction? 23
- A. That's right. 24

- first product is probably a children's dosage
- 1 form, and the second one is for adults. The 2
- 3 third one is probably 20 tablets, and the last 4 one is -- I don't know what that is, but it's --
- 5 could be -- some other form. You probably
- 6 have -- you probably have two liquids, 150-
- 7 milliliter liquid for children and
- 150-milliliter for adults. Maybe those are 8
- 9 either 20 milligrams or 20 tablets -- I don't
- 10 know what -- and then whatever the fourth
- product presentation was. I'm not sure, but 11
- 12 those were the prices with respect to each of
- 13
- those four product presentations, and it totaled 14
- 167 million pesetas.
- O. And was there a contract entered into for the 15
- sale of those products from Laboratorios Belmac 16
- 17
- 18 A. I don't recall.
- 19 O. – Pharma de Espana?
- A. I don't recall. 20
- Q. Again, I'd like to reserve the right to talk to 21
- you a little bit more about this. 22
- 23
- O. Then I'd like to have marked an additional 24

53 (Pages 206 to 209)

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Page 210

exhibit. (Invoices from Pharma de Espana was

marked Exhibit Number 21 for

identification.) 4 5

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MR. FINE: And that's BEL 051 --

051027 through 52, and I don't know whether that's consecutive.

8 Q. Do you recognize this document?

A. I do. This document is actually a series of 9

10 documents that all represent invoices for the royalties due on sales of Senioral, due from 11

Belmac to Pharma de Espana. 12

Q. And they're dated one for each month between 13 14

December '99 and December 2002?

A. There's not one for each month. For example. 15

the first document is for the 12 months ended

December 31st, 1999, and it totals 38.9 million 17

pesetas. The next document then does begin a

monthly invoice for each month, beginning 19

January 2000, and you have monthly invoices 20

through December 31st, 2001, all in pesetas; and 21

the last page is for all of the year 2002. And 22

it's expressed in euros rather than pesetas. 23

24 Q. And did this arrangement continue on after Page 212

of finance, whether it was Elaine Melia or Karen Garda, whoever the person may have been at the

MR. FINE: And I'd also like to reserve our rights with respect to these documents as well. And when I say that for the record. I don't mean to limit the statement that I made earlier at the start of this deposition, which also included a request to recall other Bentley witnesses if they turn out to be the appropriate people to discuss these documents with.

MR. MINGOLLA: As I said earlier, we'll address this outside of this deposition in due course, although I'm not quite aware of a question pertaining to Exhibit 21 that Mr. Price has been unable to answer, but I understand your statement for what it is, and we'll deal with it in due course.

Q. I'd just like to go back to a couple things that 20

I don't quite understand about these 21

transactions, specifically the time allocations. 22

You said those were undertaken by Elaine Melia; 23

24 is that right?

Page 211

December 31st, 2002?

A. It did. 2

Q. It did. And do you know if there are invoices 3 4 for that period?

5 A. There are invoices for the period subsequent to

that date, but I don't think they relate to the capitalization that we were discussing earlier.

7 O. Okay. And the total amounts differ each month? 8

A. The amounts different each month because sales 9

10 of the product were different each month, and

this is the 30 percent royalty on those sales. 11

O. So Belmac would report to Pharma de Espana the 12 quantity of product sold each month? 13

14 A. That's right.

O. And to whom at Pharma de Espana would they 15 report that? 16

A. I would have to say to the finance department. 17

Q. And who was --18

A. The finance department at Bentley 19

Pharmaceuticals. 20

O. So to someone in your department? 21

A. That's right. 22

O. And who was it in your department? 23

A. It was probably someone acting in the department

A. Uh-huh.

Q. And Elaine Melia works in the finance department 2 3 at Bentlev?

A. She did. 4

O. She did. When did she leave? 5

A. She left probably more than two years ago,

maybe -- somewhere between two and three years 7 8 ago.

9 O. And why did she leave?

A. She moved to New York. 10

Q. Okay. How did she go about collecting the 11 information for these time allocations, if you 12

13 know?

14 A. I don't know. I think it was through an

interview process with each of the persons to 15

try to estimate how much of their time they 16

spent on activities in Spain.

O. Did she conduct individualized interviews? Let 18 me withdraw that. Did she interview you? 19

A. She asked me, "How much of your time do you 20

think you spend in Spain, on Spain, talking to 21

people in Spain, reviewing Spanish financial 22

23 statements," et cetera.

O. And when did she interview you on this? 24

54 (Pages 210 to 213)

Page 213

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Page 214

- 1 A. I don't know. I mean it happened at various
 - times because she would then come later on and
- 3 say, "Is this still an appropriate time estimate
- 4 for you? Should it be revised up, down,
- 5 whatever?" So these conversations took place at
- 6 various times.
- 7 Q. Yearly?

2

- 8 A. I think annually, but I think it was more an
- 9 informal process than a formal interview process.
- 11 Q. Did she -- what did you say your percentage of
- time or your allocation was?
- 13 A. I think it was different in different years, so 14 I --
- 15 Q. In '99, say, if you recall?
- 16 A. I would be hazarding a guess. It could range anywhere from 25 to 40 percent. I don't know.
- 18 Q. Is that generally consistent for '99 through 2004?
- 20 MR. MINGOLLA: Objection to form.
- 21 A. You know, I'm guessing at that point. I'd have
- 22 to go back and take a look at the spreadsheets
- to see what was documented. I really don't recall.

- MR. MINGOLLA: Objection, foundation.

Page 216

- 2 A. I don't know. I'd have to check with Bob
- 3 Hebert. I don't know.
- 4 Q. Bob Hebert, was he in charge of that issue at this point?
- 6 A. He is in charge of the accounting records, yes.
- 7 Q. When did he start to be in charge of the
- 8 accounting records relating to this project?
- 9 A. At the time that Elaine Melia left. He came to work in May of 2003, and Elaine was still here
- at that point. She left sometime subsequent to
- that, and at that point, he took over
- responsibility for them.
- 14 Q. Did Elaine work on the increase of capital issue or was it Bob?
 - MR. MINGOLLA: Object to the question.
- 17 A. I think Elaine may have been gone by that time.
- 18 O. Was it -- so it was Bob?
- 19 MR. MINGOLLA: Objection.
- 20 A. You know, actually, it was really the Spanish
- 21 employees as opposed to somebody in the U.S.
- 22 Q. And which Spanish employees?
- 23 A. I don't know. Somebody in Spain. Somebody in
- the finance department in Spain.

Page 215

- O. Did Elaine Melia keep spreadsheets about this?
- 2 A. She did.
- 3 Q. Do you know if she kept any notes of those
- 4 interviews?
- 5 A. I don't know.
- 6 Q. Do you recall her taking down any notes while she was interviewing you?
- 8 A. I don't recall.
- 9 Q. When she checked with you to see whether they
- were accurate, would she do that in person?
- 11 A. Could be in person or it could have been by telephone.
- 13 O. Do you think she e-mailed you?
- 14 A. It's possible. I don't know.
- 15 Q. How far away from your office was her office?
- 16 A. 1365 miles.
- 17 Q. Where does Elaine Melia work?
- 18 A. At that time, she worked in Tampa, and we had 19 relocated to New Hampshire.
- 20 O. Did she relocate with you?
- 21 A. No. She stayed in Tampa and worked from Tampa
- 22 until she moved to New Jersey and decided that
- she was ready to be a full-time mom.
- Q. And who does those allocations now?

Page 217

O. And when they communicated about this topic, do

- Q. And when they communicated about this top
 you recall them communicating in English or
 Spanish?
- 4 A. I would have to say in English.
- 5 Q. When was the last time you were interviewed for your allocation of time?
- 7 A. It's been a while because I think that as those
 - agreements were revised, I think that the
- 9 management fees were reduced substantially and
- maybe even that concept was replaced with a
- transfer of know-how. I don't recall, but I'm
- not that close to that anymore, so I'd have to
- 13 check with Bob Hebert to know.
- 14 Q. How does that work, a transfer of know-how?
- 15 A. It was -- a transfer of know-how was something
- that was recommended to us by our tax
- 17 consultants in Spain as something that would be
- a concept that would be more likely to withstand
- the scrutiny of the Spanish tax authorities with
- respect to allocation of expenses and costs and felt that that was something we should do to
- felt that that was something we should do to replace what they thought would be too
- 23 aggressive of a management fee allocation and
- 24 more defensible from an audit standpoint.

55 (Pages 214 to 217)

- Q. And who were the Spanish tax consultants?
- A. I don't recall his name. 2
- O. Was it an individual or a firm? 3
- A. Yes, it was an individual who I think had his 4
- own company. He used to work for the Ministry 5
- of Taxes in Spain, and he had his own consulting 6 firm; and his name escapes me. He doesn't speak 7
- English, so each time I saw him in Spain, there 8
- would have to be translation of what he was 9
- recommending or proposing or talking to me 10
- about, but I can't remember his name. 11
- Q. And how many times did you meet him in Spain? 12
- A. I would say two or three. 13
- Q. In what time period did you meet him in Spain? 14
- A. Probably in that 2003 or 2004 time frame when 15 16 the audit was going on.
- Q. What audit? 17
- A. The tax audit in Spain that resulted in this 18 recapitalization. 19
- Q. Okay. Can you tell me a little bit more about 20
- the recapital -- well, can you tell me a little 21 bit more about the tax audit? Who initiated it? 22
- A. The Spanish tax authorities. 23
- O. And whom did they contact? 24

- expect them to be. 1
 - O. Have you taken an accrual for this litigation 2 3 matter?

Page 220

Page 221

- A. We have not. 4
- 5 O. Okay. I'd also -- I'd like to go back for a
- second because I'm having, again, kind of a hard 6
- time understanding how this transaction works. 7
- So the time allocation that Elaine Melia or --8 9
- that was attributable to this management fee arrangement, your time -- Belmac is paying for 10
 - your time at Bentley that's spent benefiting
- them? 12

11

- MR. MINGOLLA: Objection to form.
- 13 A. Either benefiting them or for time that we spend 14
- analyzing or operating or managing that 15
- business. For example, the hours that I spend 16
- each week looking at sales trends or at 17
- financial results or actual-to-budget 18
- 19 comparison, et cetera, so that I can then
- explain to the board of directors what's going 20
- on, explain to the shareholders what's going on 21
- with our business, to the extent that it relates 22
- to those Spanish operations, yes, that's what 23
- that time represents. 24

Page 219

- A. I don't know. Somebody in Spain.
- Q. So someone in Spain received a letter or a phone 2 3 call?
- 4 A. Presumably.
- Q. When did they inform you about this? 5
- A. Hopefully it was right away, but I don't know. 6
- O. What was your reaction or your response? 7
- A. "Keep me informed of whatever happens." I'm 8 sure I inquired about do we have any risk, do we 9
- have any exposure, do we need to accrue any 10
- additional taxes due, keep me up to date. 11
- Q. Who was in charge of accruals at Bentley between 12 1999 and 2003? 13
- MR. MINGOLLA: Objection, vague. 14
- A. Well, ultimately, the director of finance is, 15 who is Ester Sanchez, and below her, she has 16
- people that are responsible for various aspects 17
- of the accounting function. 18
- Q. Does she review accruals with you as they come 19 20 up?
- A. She sends over final financial statements to me, 21 and as we go through our consolidation process, 22
- we inquire, ask questions, et cetera about 23
- things that look unusual or different than we 24

- Q. And the same would be true for Mr. Murphy?
- A. Or each of the employees. 2
- O. So the allocation for Mr. Murphy would be the 3
- 4 time that he spent at Bentley working for the benefit of Belmac? 5
 - MR. MINGOLLA: Objection to form.
- A. Or getting updates from Adolfo to make sure he 7 can explain the operations of the company to the 8 9
 - board or the shareholders or whoever he may be speaking to, sure.
- Q. So yes? 11

6

- MR. MINGOLLA: Objection. 12
- A. Yes in the context in which I answered it. 13
- Q. So going back to the documentation that Elaine 14
- Melia produced, did you ever see her written 15
- documentation for these time allocations? 16
- A. I think I saw the spreadsheet, the printed out 17 spreadsheet that reflected the calculation of 18
- 19 the amounts.
- Q. Okay. Did she ever send those to you in memo 20 form or attached to a memo?
- 21 22 A. I don't recall.
- Q. Do you know if they were passed around to each 23
- of the executives for review? 24

- A. I have no reason to see why she would have done 2 that, but I don't know.
- O. Do you know if they were ever given to 3
- Deloitte & Touche to review? 4
- 5 A. I doubt it.
- 6 O. Do you know if they were given to Spanish 7 counsel?
- 8 A. I have no idea.
- 9 Q. Are these spreadsheets presently in Bentley's offices in New Hampshire? 10
- A. It's possible. 11
- O. Okay. Do you know if anyone's been asked for 12
- them in New Hampshire, asked to provide them in 13 the context of this litigation? 14
- A. Not that I'm aware of. 15
- O. Do you know if these documents are present in 16 the offices of Laboratorios Belmac in Spain? 17
- A. I don't know that they are. 18
- Q. Okay. Do you know if anyone there has 19
- undertaken a search for them? 20
- A. I couldn't tell you. 21
- Q. Okay. And how big were the spreadsheets? Were 22
- 23 they 8 1/2 by 11, Excel spreadsheets?
- A. It was an Excel spreadsheet, not very big. Not

- documents to the company when she left?
 - 2 A. I think there was a process for doing that, for

Page 224

Page 225

- employees leaving the company, but I wasn't 3 4
- involved with it, so...
- 5 O. Do you know who was?
- A. I don't. 6

16

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- O. Do you know who was ordinarily responsible for 7 8 that at the time Elaine Melia left the company?
- A. You know, the problem being I don't know exactly 9 10
- when she left, but that might have been 11
 - something that Paul Fitzgibbons would have done
- if he was there when she left. I wish I knew 12 13
 - the dates. Then I could help you out.
- Q. Okay. I'm just going to take a second to 14 organize myself. 15
 - I'd like to show you another document.
- (Copy of E-mail to Mr. Murphy, et al. 17
 - from Mr. Fitzgibbons, dated December 12,
- 19 2001, and attached Project Status
 - Report December 6, 2001 was marked
- Exhibit Number 22 for identification.) 21
- O. Do you recognize this document? 22
- 23 A. Again, I recognize the format of the document as
- 24 being a documentation of subjects discussed at

Page 223

- that many people whose time were being 1
- allocated. 2
- Q. What did it look like? Did it have names of 3 4 people listed, times at the top?
- 5 A. It had probably had names, salaries, percent of times allocated to, et cetera, and it probably 6
- calculated to a total. 7
- O. Okay. Do you know if when Elaine Melia left the 8
- 9 employ of Bentley she returned her computer to the company? 10
- A. I don't know. 11
- Q. Do you know if she had a Bentley e-mail account? 12
- A. She did have a Bentley e-mail account. 13
- Q. And do you know if she returned any paper files 14
- to Bentley when she left the company? 15
- A. I'm pretty sure she did. 16
- Q. Did anyone go over with her what she returned to 17
- 18 the company when she left the employment?
- 19 MR. MINGOLLA: Can I have that back?
- (Reporter read back the last question.) 20
- MR. MINGOLLA: You can go ahead and 21
- 22 answer if you can.
- A. I don't know. 23
- Q. Did anyone ask her if she'd returned all her

- management meetings, but I don't recall this particular document.
- Q. I'd like you to -- is it -- it's a document that 3
- was attached to an e-mail sent by Paul 4 Fitzgibbons; is that right? 5
- 6 A. That's right.
- Q. And it's another one of the project status 7 8 reports?
- 9 A. Right.
- Q. And this document was created by Mr. Fitzgibbons 10
- in the course of his employment at Bentley? 11 12 MR. MINGOLLA: Objection, foundation.
- A. I don't know who originally created the format 13
- for the document, but I know that Paul 14
- 15 maintained it and updated it, and I think this
- document is one that followed the previous 16
- meeting that we discussed on an earlier exhibit. 17
- And you can see that a lot of the information is 18
- identical to the previous document. So it was 19
- just a -- it was a living document that was 20
- 21 updated periodically.
- O. I'd like you to turn to Page 4 of the project 22
- status report. And if you look at Item 17, that 23
- says, "Jordan/Mike completed document that 24

57 (Pages 222 to 225)

Page 226 addresses all issues and plan of action to 1 minimize tax consequences with revenue in U.S. 2 and transfer of IP between Bentley and 3 subsidiaries. Follow-up at January BOD" -- and 4 I assume that means board of directors --5 6 A. Right. O. -- "meeting"? 7 8 A. Right. 9 O. Can you tell me about that? MR. MINGOLLA: I'll object to the 10 form. Go ahead. 11 A. I think this is speaking to the fact that we 12 were concerned about the fact that in Spain we 13 were paying 35 percent of our pretax income for 14 15 income taxes, and we had been discussing with tax consultants ways to legitimately minimize 16 the tax consequences of our earnings; and there 17 were various recommendations that had been put 18 forth by different groups suggesting ways that 19 we could alternatively minimize taxes by moving 20 21 some of our income to other tax jurisdictions 22 with lower tax rates. O. And how was that supposed to work? 23

A. Well, you can see the results of some of it in

24

Page 228 MR. MINGOLLA: Am I correct in 1 understanding that you would have liked the 2 3 translation to be part of this exhibit? MR. FINE: No, not actually. I should 4 have put that on the back. 5 6 O. Do you recognize this document? 7 A. I do. 8 Q. Can you tell me what this document is? A. This document is actually the result of 9 something that the tax consultant that I 10 mentioned earlier recommended to the company. 11 They recommended that we enter into this 12 agreement to transfer know-how as a more 13 defensible way to minimize taxes that would 14 withstand the scrutiny of the Spanish tax 15 authorities. And essentially what this is is an 16 agreement to transfer know-how from the U.S. 17 company, which is Bentley Pharmaceuticals, Inc., 18 19 to Laboratorios Belmac, and it was assented to by me on behalf of Bentley Pharmaceuticals and 20 by Jim Murphy on behalf of Laboratorios Belmac. 21 O. And on Page 2 – so it's a contract between 22 Laboratorios Belmac and Bentley? 23

A. That's right.

Page 227 some of the documents that we've looked at 1 earlier, but transferring expenses from one 2 jurisdiction to another. And we've done that by 3 charging management fees from U.S. to Spain, by 4 charging royalties and creating expenses in 5 Spain but income in the U.S., where the company 6 Bentley Pharmaceuticals still has net operating 7 8 losses that can shelter the income from income 9 taxes. Another way to do it would be to set up operations in jurisdictions that have low tax 10 rates, such as Ireland or Isle of Man or various 11 other locations. 12 Q. And that was on hold until the end of January? 13 A. That's what the document says. I don't 14 specifically recall why it was on hold. 15 Q. Okay. And do you know if there was follow-up at 16 the January 2002 board of directors meeting? 17 18 A. I could look at the minutes to see if there was or not. I don't specifically recall. 19 O. Okay. I'd like to show you another document. 20 (Contrato de Tranferencia de Tecnologia 21 y Cesion de Know How, and Translation 22 was marked Exhibit Number 23 for 23 24 identification.)

Q. And is this the full contract? 1 A. It appears to be. 2 Q. And it's a business document of Belmac and of 3 Bentley; is that correct? 4 5 A. That's right. Q. And you signed it --6 7 O. -- for Bentley? What does it say above your 8 9 name there? A. It says, "Bentley Pharmaceuticals, Inc." 10 Q. And then right below that? Is that your 11 12 A. My signature, Michael D. Price, and then I 13 printed my name, Michael D. Price, vice 14 president and CFO. 15 O. And Jim Murphy signing for Laboratorios Belmac? 16 A. That's right. 17 Q. And that's sociedad unipersonal. Do you know 18 what that means? 19 A. No, I don't. 20 Q. Do -- if you look at Page 2, at the top of that 21 page, it says or appears to say --22 MR. MINGOLLA: Are you in Spanish? 23

24 Q. Let me make sure I'm looking at the right

58 (Pages 226 to 229)

document, whether it's in Spanish or English. 1 Yes, it's on the page marked BEL 006448, and I 2

think that's translated as or -- do you know 3 4 what that first paragraph means?

MR. MINGOLLA: Are you talking the Spanish paragraph or --

MR. FINE: Spanish paragraph.

A. I don't speak Spanish, so I don't know exactly 8 what it says. There are certain words that I 9 could hazard a guess on as far as the 10

translation goes. 11

5

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7

- O. Did you have a translator with you when you 12 executed this document? 13
- A. I had the attorneys who drafted this summarize 14 for us what it meant, what we're doing, why we 15 were doing it, and --16
- Q. And who were those attorneys? 17
- A. I'm sorry. The tax consultants, and I can't 18 remember his name. 19
- Q. And how did he summarize this? 20
- A. That it was a transfer of know-how, including information, the future provision of technical 22
- assistance, support, et cetera. 23
- O. Was Adolfo Herrera consulted about this 24

- A. I don't.
 - Q. Was it signed in Spain or the United States? 2

Page 232

Page 233

- A. Honestly, I couldn't tell you. 3
- Q. Anywhere else? 4
- A. I don't know. 5
- O. But you do remember Adolfo Herrera there? 6
- A. I can remember Adolfo being involved in 7
- discussions about how to minimize taxes in Spain 8 9
 - and meeting with the tax consultants.
- Q. You remember Jim Murphy there the date it was 10 11 signed?
- A. I can't specifically recall the signing of the 12
- 13 document.
- 14 O. But you recall the translator explaining it to 15 you or the tax consultant explaining it to you?
- A. I can recall all of the concepts being discussed 16 with us, yes. 17
- Q. And there was a tax consultant in the room with 18
- you that explained it to you before you signed 19
- 20 it?

23

- 21 A. There was.
- 22 O. And you remember that?
 - (The witness nodded.)
- Q. Can you remember anything about the room? 24

Page 231

- 1 transaction?
- A. I don't know if he was consulted. I think he
- was -- well, I'm assuming he was aware of it, 3
- but I don't think he was consulted about it. 4
- Q. And why are you assuming he was aware of it? 5
- A. Only because he runs the Belmac company. He --6
- Q. Did you tell him about this? 7
- A. I think he was aware of it. I think he was 8
- there when we entered into the agreement. 9
- Q. Do you know if Jim Murphy told him about it? 10
- A. I don't know. 11
- O. Do you know if he was aware of it before you 12
- entered into the agreement? 13
- A. I would be very surprised if he was not aware of 14
- it as it was being recommended to us and 15
- constructed and drafted, et cetera. 16
- Q. Why would you be surprised? 17
- A. Because he's the primary decision-maker for 18
- Laboratorios Belmac and he's responsible for 19 running the company and managing the company. 20
- O. Why didn't he sign this document? 21
- 22 A. I don't know.
- Q. Do you recall the meeting when the document was 23
- 24 signed?

- A. I think it was in Ester Sanchez's office.
- Q. And where is that? 2
- A. In Madrid. In the corporate office of Belmac in 3 Madrid. 4
- Q. And what does it look like? 5
- A. Just a typical office. It has a desk and a 7 conference table there.
- 8 Q. Does it have a window?
- 9 A. Yes.
- Q. Okay. Why do you think it was in Ester 10
- Sanchez's office? 11
- A. I can remember having a lengthy meeting with the 12
 - tax consultants there.
- Q. And do you remember the time of year that that 14
- took place? 15
- 16 A. I don't.

13

- 17 O. Was it cold out?
- 18 A. I couldn't tell you. I have no idea.
- Q. Were you eating a very late dinner because it 19
- was Spain? 20
- A. Probably. 21
- Q. And did you ever discuss this with Adolfo 22
- 23 Herrera?
- A. It wouldn't surprise me that I did. I can't 24

59 (Pages 230 to 233)

Page 236 Page 234 Q. And are they a law firm? specifically recall it. 1 A. They are a law firm. I think they're located in Q. What's the intellectual property that's being 2 2 Philadelphia. 3 3 transferred or the know-how that's being O. Okay. I'd like to ask you just one more set of 4 transferred in this agreement? 4 questions and have you look at one more document A. I think it was the right to take IP that we had 5 5 6 before I do. in the U.S., whether it's CPE 215 or nano 6 technology or whatever was being developed by 7 (Minutes of a Meeting of the Board of 7 8 Directors of Bentley Pharmaceuticals, the research and development guys in the U.S., 8 Inc., August 14-15, 2003 were marked 9 and transferring those rights and opportunities 9 Exhibit Number 24 for identification.) 10 10 to Spain. O. Do you recognize this document? O. And why were they being transferred to Spain? 11 11 A. Hopefully with the idea that they could be A. I do. 12 12 13 O. What is this document? commercialized and get revenues from them. 13 A. It appears to be minutes of a meeting of the O. Why did Spain need to have the IP rights in 14 14 board of directors of Bentley Pharmaceuticals, 15 order to commercialize these products? 15 MR. MINGOLLA: Objection. 16 16 Q. And were you present at this meeting? O. Or commercialize these technologies? 17 17 A. I was. A. That's beyond my scope of understanding. 18 18 O. And what's the date of the meeting? Q. Okay. Does this or -- who owns the intellectual 19 19 A. It was August 14th, 2003. property relating to omeprazole? 20 20 Q. Okay. Did it also run through August 15th, 21 MR. MINGOLLA: Objection, vague. 21 A. I can tell you that it's my understanding that 2003? 22 22 A. Yes, it did. 23 Belmac owns IP with respect to omeprazole. 23 O. And you were present as a director of Bentley O. Does Bentley own any IP with respect to 24 Page 237 Page 235 Pharmaceuticals, Incorporated; is that correct? 1 1 omeprazole? A. That's right. 2 2 A. Not to my knowledge. Q. Do you recall this meeting? Q. Does Bentley own any IP with respect to 3 3 4 A. I do. lansoprazole? 4 5 Q. I'd like you to turn to Page 4 at the top, and 5 A. Not to my knowledge. it says, "Adolfo Herrera be appointed Vice O. Does Bentley own any IP with respect to 6 6 Presidents of the company." And that's a 7 microgranulation? 7 portion of a sentence, so why don't I read the 8 A. I don't know.

8

Q. Does Pharma de Espana own any IP with respect to 9 10 omeprazole?

A. I don't think so. 11

Q. Does Pharma de Espana own any IP with respect to 12

lansoprazole? 13

18

A. I don't think so. 14

Q. Does Pharma IP -- or Pharma de Espana own any IP 15

with respect to microgranulization? 16

A. I don't think so, but I'm not in a position to 17

know what the answer is.

O. Who would know the answer to that? 19

A. Perhaps Bob Gyurik, perhaps our patent counsel. 20

21 Q. Who is your patent counsel?

22 A. Synnesvedt & Lechner.

Q. Could you spell that, please?

A. SYNNESVEDT, & Lechner, LECHNER. 24

full sentence? "Mr. Murphy then indicated that 9

Jim Hand and Janet Rae are now both employed and 10

that he would like to request that Jim Hand and 11

Adolfo Herrera be appointed Vice Presidents of 12

the Company. After discussion, upon motion duly 13

made, seconded and unanimously carried, it was 14

resolved, that Mr. Hand is hereby appointed Vice 15

16 President - Business Development and Mr. Herrera

is appointed Vice President - Bentley

18 Pharmaceuticals, Incorporated."

Is that correct?

A. That's correct. That's what it says. 20

Q. Was Mr. Herrera appointed a vice president of 21

Bentley Pharmaceuticals, Incorporated on

23 August 14th or 15th, 2003?

A. Yes, he was.

60 (Pages 234 to 237)

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Page 238

- O. Was -- is Mr. Herrera now a vice president of 1 2 Bentley Pharmaceuticals, Incorporated?
- 3 A. I think he is a - I would have to go verify his title, but I think he is a vice president. He 4 5 could either be general managing director or

vice president. I don't recall. 6

- O. Was he appointed a vice president before this 7 8 date?
- 9 A. Not to my knowledge.
- Q. Okay. When was he told that he was appointed to 10
- the position of vice president of Bentley 11 Pharmaceuticals, Incorporated? 12
- A. I don't know. 13
- Q. Okay. Did you take the minutes of this board 14 meeting? 15
- 16 A. I did.
- O. And is there a signed version of these minutes? 17
- A. There should be a signed version. I don't 18
- know -- that's why I said it appears to be a set 19 of minutes from that meeting, because I don't 20
- know why this wouldn't be signed, unless this 21
- was just pulled off -- was this an electronic 22
- copy that was pulled off the computer? 23
- O. These were produced to us as the minutes of the 24

- A. That's kept in a locked file cabinet right outside of my office. 2
 - O. And you have no reason to doubt that the 3 portions of these minutes on Page 3 and Page 4 4 relating to the appointment of Mr. Herrera as 5 vice president of Bentley Pharmaceuticals, Inc. 6 7 are inaccurate; do you?
 - A. I have no reason to think that, no.

MR. FINE: Thank you. For the record, we'd like to indicate that we have not been provided with copies of any of the documents relating to time allocations for management fees or royalties or any other allocations owing from Laboratorios Belmac to Bentley and, in specific, relating to the time allocation estimates created by Ms. Melia that have been mentioned in this deposition and would like those.

Page 240

We also have not been provided with copies of any of the management services agreements relating to management fees or royalties or other intercompany transactions between Laboratorios Belmac and Bentley Pharmaceuticals and would like those, nor have we been provided any documents relating to

Page 239

- 1 board of directors of Bentley Pharmaceuticals, 2 Incorporated. So I'm at as much of a loss as 3 vou are.
- A. Okay. I'm not sure why there's no signature on 4 5
- Q. Do you think that your signature is not on there 6 because this copy of the minutes is not 7 8
- A. The typical process is that I draft the minutes, 9 and at the next meeting or as soon as possible 10 thereafter, the draft minutes are shared with 11
- the other members of the board, they get a 12
- chance to review them, read them, point out any 13
- corrections that need to be made to them, and 14
- approve them either without corrections or with 15
- corrections. At which point, I go back to my 16
- office, make any change that may be necessary, 17
- print off a final set of minutes, and put them 18 in the minute book. 19
- 20 O. Is there a minute book that contains all of the 21 board of directors meetings of Bentley
- Pharmaceuticals, Incorporated? 22
- A. There is. 23
- O. Where is that kept? 24

Page 241

- transfer pricing studies relating to intercompany transactions, management fees, royalties or time allocations between Laboratorios Belmac and Bentley Pharmaceuticals
- and would like any documents relating to that

Nor have we been provided with any budget line items or budget documents relating to intercompany allocations for management fees, royalties or transfer pricing between Laboratorios Belmac and Bentley Pharmaceuticals and would like those.

And I have no further questions.

MR. BOSTWICK: One other brief comment about the minutes. The board minutes we've been showing to witnesses and everybody said those are the board minutes, this is the first time we've heard there are signed versions, which I don't think were produced to us. We're going to have to rely, of course, on the minutes that have been produced to us. If there's any variation, you know, we need to receive those.

MR. MINGOLLA: I guess I will briefly respond. I will not attempt to respond at

Page 242 1 length in entirety to the categories of Q. And were those expenses incurred in connection 2 with the Philadelphia law firm you mentioned a documents that Dwight and Jonathan just 2 3 mentioned. We will certainly look into these 3 few minutes ago? 4 issues and see whether they fall within the 4 A. That's correct, Synnesvedt & Lechner. 5 scope of the most recent document request that 5 Q. If you would have in front of you Exhibits 16, б was served on the eve of the depositions. I can 6 17, 18, and 19. 7 represent to you that some of the documents you 7 A. Okay. 8 said have not been produced have, in fact, been 8 Q. Do you have those documents in front of you? 9 produced to you. So - but, again, rather than 9 A. I do. 10 clutter the transcript of Mr. Price's deposition 10 Q. And each of those documents is in Spanish; is with a point-by-point response, I will just say that right? 11 11 12 we'll address that in due course as well. We 12 A. Each of them are in Spanish. MR. FINE: Objection. The witness has 13 can go off the record for a minute. I just need 13 14 about three minutes just to check my notes. 14 said he can't recall anything or testify to 15 MR. FINE: Sure. 15 those documents. 16 (Recess taken from 4:27 p.m. to Q. Mr. Price, could you briefly look at those 16 4:30 p.m.) documents and let me know if those are in any 17 17 EXAMINATION BY MR. MINGOLLA: 18 18 language other than Spanish? 19 Q. Mr. Price, would you please get your copy of A. They all appear to be in Spanish to me. 19 Q. You do not speak Spanish; is that correct? 20 Exhibit 13 in front of you? 20 A. I do not. 21 A. Okav. 21 Q. You have it? And I'd like you to turn to Page Q. Do you read Spanish? 22 22 23 3. This is what Mr. Fine asked you some A. There are words that have the same Latin roots 23 24 questions about earlier this afternoon. Are you 24 both in English and Spanish, and those words I Page 243 there? 1 could probably guess what the meaning is, but 1 2 A. I am. 2 no, I don't read Spanish. Q. Were you involved in the creation of any of the 3 Q. And I'm looking at an area entitled New Patents. 3 4 Do you see that? 4 Exhibits 16 through 19? A. I have not. 5 A. I do. 5 6 Q. And remember earlier this afternoon you were 6 Q. Earlier this afternoon in connection with 7 7 asked questions pertaining to the entries under Mr. Fine's questions about the consulting 8 Action which reads, "Jordan and Bob G to review 8 arrangement, you mentioned that you spent time 9 patent issue. Jordan to have more oversight on 9 looking at sales trends and financial results of 10 patents"? Do you see that? 10 the Spanish operations. Do you remember that? A. I do. A. I do. 11 11 12 Q. Do you remember those questions? 12 Q. And why would you be spending time looking at sales trends and financial results of the 13 A. I do. 13 14 Q. In connection with that testimony, you mentioned 14 Spanish operations? that Bentley had been spending a lot of money on 15 15 A. Because I'm primarily the spokesman for the 16 patent prosecutions. Do you remember that company with respect to institutional investors 16 17 statement? 17 or retail investors. So when they call in and

A. I do.

place?

A. In the U.S.

A. They were.

Q. Where were those patent prosecutions taking

Q. Were those expenses that were incurred by

Bentley in connection with U.S. patents?

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62 (Pages 242 to 245)

ask questions about what's going on with the

Q. At several points today, you've made reference

understand what has been happening and what's

company, I have to be able to, first of all,

expected to happen.

to the consolidation of results.

Page 244

Page 245

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A. Yes.

- Q. What is meant by consolidation?
- A. Bentley Pharmaceuticals, Inc. is a company that 2
- 3 not only operates its own business but also owns 4 shares of other companies that run their own
- 5 businesses, and in order to report the combined
- 6 results of all of those companies, you have to
- 7 go through what's called a consolidation
- 8 process; and you take the financials of each of
- 9 those operating companies and combine them
- 10 together, eliminate the intercompany
- 11 transactions, and report the combined total,
- 12 which is called consolidated. And Bentley
- 13 Pharmaceuticals, Inc. is a publicly traded
- company, owned by shareholders public 14
- 15 shareholders, and there are rules that are
- 16 promulgated by the Securities and Exchange
- 17 Commission that require not only certain
- 18 disclosures about the consolidated operating
- 19 results but how those results are combined.
- 20 consolidated, and reported out to the
- 21 shareholders.

22 I'm not sure if there was another

23 point you wanted me to make about consolidations

24 or not.

- shareholders, all in legitimate fashion, of
 - 2
 - 3 Q. Mr. Price, how long have you known Mr. Murphy?

Page 248

- 4 A. I've known Mr. Murphy since March of 1992.
- 5 Q. Have you ever heard Mr. Murphy instruct anyone
- to steal the intellectual property of another 6 7
- entity?
- 8 A. No. I have not.
- 9 Q. Have you ever heard Mr. Murphy instruct anyone 10 to steal the know-how of any other entity?
- 11 A. No. I have not.
- 12 Q. Have you ever heard anyone else at Bentley
- 13 instruct anyone to steal the intellectual
- 14 property of any other entity?
- 15 A. No, I have not.
- 16 Q. Have you ever heard Mr. Murphy advise anyone at 17
 - Ethypharm that Belmac was the agent of Bentley
- 18 Pharmaceuticals, Inc.?
- 19 A. No.
- 20 Q. Did you ever hear Mr. Murphy advise anyone at
- 21 Ethypharm that Belmac was authorized to enter
- 22 into a contract that would bind Bentley
- 23 Pharmaceuticals, Inc.?
- 24 A. No.

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Page 247

- Q. Earlier this afternoon, you've given substantial
- 2 testimony concerning various arrangements that
- 3 were entered into between Bentley, on the one 4
- hand, and its wholly owned subsidiaries on the 5 other. Do you remember that testimony?
- 6
 - O. And is it fair to characterize those
- 7 8 arrangements as being driven by the goal of tax 9 minimization?
- 10 MR. FINE: Objection.
- 11 A. Certainly it's a primary objective to minimize
- the taxes legitimately and try to avoid 12
- 13 unnecessary taxes, not to evade them but to
- avoid unnecessary taxes and minimize the tax 14 15 impact on pretax earnings.
- Q. Why is tax minimization a desirable goal for a 16
- 17 publicly traded company such as Bentley 18
- Pharmaceuticals? 19
 - MR. FINE: Objection, leading.
- A. Every dollar that's paid for taxes reduces the 20 21 amount of income available for shareholders.
- 22 It's really not much different than any other
- 23 operating expense. You want to try to minimize
- 24 those costs to maximize the benefit for the

Page 249 MR. MINGOLLA: I have no other

questions at this time.

MR. FINE: Okay. I have a couple of

follow-up questions.

RE-EXAMINATION BY MR. FINE:

- 6 Q. Mr. Mingolla just asked you about your role with
- 7 regard to institution investors, and you had
- 8 earlier testified this afternoon that you were
- 9 involved in raising capital in 2002. Is that
- 10 correct?
- 11 A. That's correct.
- 12 Q. Okay. When specifically were you involved in
- raising capital in 2002? 13
- A. The offering was completed in the spring of 14
- 2002. So I think the capital raising efforts 15
- 16 really took place in the January, February,
- 17 March 2002 time frame.
- Q. Where did you -- in connection with raising 18
- 19 capital, did you make any presentations to
- 20 institutional investors?
- 21 A. We did.
- 22 Q. Where did you make those presentations?
- A. In St. Petersburg, Florida, in Dallas, Fort 23
- 24 Worth, Texas. I think maybe in Salt Lake City,

63 (Pages 246 to 249)

	Page 250		Page 252
1	Utah, but I can't swear to that. San Francisco,	1	said, the real purpose of that was to avoid tax
1		2	consequences in Spain. The idea was to
2	California; San Diego, California; La Jolla,	3	capitalize those amounts to Bentley and to
3	California, and in the Philadelphia, Delaware,		Pharma de Espana by Belmac and avoid the tax
4	Washington, D.C. area.	4	Pharma de España by Bennac and avoid the tax
5	Q. And who were the institutional investors to whom	5	consequences by capitalizing those and
6	you made presentations?	6	reinvesting the funds in Spain.
7	A. They were primarily institutional investors of	7	Q. Are there any documents setting out that
8	Raymond James.	8	analysis in the offices of Bentley
9	O. And in connection with those presentations, did	9	Pharmaceuticals in the United States?
10	you prepare packs of slides or	10	MR. MINGOLLA: Same objection.
11	A. We did.	11	A. Not to my knowledge.
12	Q or chart packs?	12	Q. Or any other — the offices of any other
		13	subsidiary of Bentley Pharmaceuticals in the
13	A. We did.	14	United States?
14	Q. And did any of those chart packs mention		
15	omeprazole?	15	A. Not to my knowledge.
16	A. I couldn't tell you.	16	Q. In any of your files?
17	Q. Lansoprazole?	17	A. Nope.
18	A. I don't know.	18	Q. Is that definitely no or not to your knowledge?
19	Q. Microgranulated products?	19	MR. MINGOLLA: Objection.
20	A. I couldn't tell you.	20	A. Not to my knowledge. Not to my knowledge.
21	Q. It's possible, though?	21	MR. FINE: Okay. Thank you very much.
22	MR. MINGOLLA: Objection.	22	MR. MINGOLLA: We can go off the
23	A. I really don't recall.	23	record.
24	Q. Do you have any reason to think that they	24	(Deposition concluded at 4:42 p.m.)
24	Q. Do you have any reason to timin the arey		
			Page 253
	Page 251		_
1	didn't?	1	CERTIFICATE
2	MR. MINGOLLA: Objection.	2	I, MICHAEL D. PRICE, do hereby certify that I
3	A. No more than I have any reason to think that	3	have read the foregoing transcript of my
4	they did.	4	testimony, given on July 25, 2006, and I further
5	Q. Okay. You also discussed with Mr. Mingolla	5	certify that said transcript is a true and
	Exhibits 16, 17, 18, and 19; is that correct?	6	accurate record of said testimony (with the
6		7	exception of the corrections listed below):
7	A. That's right.	8 9	Page Line Correction
8	Q. Okay. Are there any documents in the offices of	10	
9	Bentley Pharmaceuticals in the United States	11	
10	that relate or refer to the subject matters of	12	
11	any of these exhibits?	13	
12	MR. MINGOLLA: Objection, vague.	14	
13	A. The subject matter of those documents being the	15	
14	capitalization?	16	
15	Q. The subject matter of those documents, not	17	Dated at , this
16	entirely sure of because I don't have a	18	day of , 2006.
17	translation of them, but relating to the	19	
18	capitalization, forgiveness of loans for		MICHAEL D. PRICE
19	management services or royalties by Laboratorios	20	
20	Belmac in favor of Bentley Pharmaceuticals or		SIGNED UNDER THE PAINS AND PENALTIES OF PERJURY
		21	
21	Pharma de Espana?	22	
22	MR. MINGOLLA: Objection as to form.	23	17
23	A. Not to my knowledge. Those were documents that	1 24	slb
1 วส	were apparently constructed in Spain, and like I	24	

64 (Pages 250 to 253)

24

24

were apparently constructed in Spain, and like I

CERTIFICATE COMMONWEALTH OF MASSACHUSETTS SUFFOLK, SS I, Sandra L. Bray, Registered Diplomate Reporter and Notary Public in and for the Commonwealth of Massachusetts, do hereby certify: That MICHAEL D. PRICE, the witness whose deposition is hereinbefore set forth, was duly sworn by me and that such deposition is a true record of my stenotype notes taken in the foregoing matter, to the best of my knowledge, skill and ability. IN WITNESS WHEREOF, I have hereunto set my hand this 8th day of August, 2006. Sandra L. Bray, RDR Registered Diplomate Reporter Registered Diplomate Reporter	
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<u></u>
A
ability 6:10 134:18
146:6 254:14
able 26:8 42:8 57:6
64:10,11 67:9 70:16
74:17 82:16 91:14
110:21 245:19
absolutely 24:1 151:24
166:19
absorb 77:19
accepted 57:8 80:20
access 191:1 193:21
accompany 177:14
account 57:5 223:12,13 accountants 55:12
accounted 97:7 102:19
105:14 139:2
accounting 17:9,20
42:3 43:23 56:8 57:2
57:8 59:16 80:21
216:6,8 219:18
accounts 57:7,12 58:6
76:20 150:14 164:9
accrual 220:2
accruals 219:12,19
accrue 219:10
accrued 27:8 197:8,10
accumulated 197:8
accuracy 129:22 134:16 135:10
accurate 11:22 14:20
14:24 23:16 36:8
41:5 48:19 56:23
68:15 70:6 71:18 75:12,17,21 76:10,17
81:5 82:21 85:3,5,7
85:18 87:2 88:1,12
89:12,15 90:9,12
93:6 95:12 98:15
99:8 100:15 102:3,11
102:21 107:6 112:11 112:13 116:4 118:5,7
112:13 116:4 118:5,7
121:1 122:4 127:19
129:24 130:1,7 134:5
134:14,22 135:5,17
135:22 138:8 142:14 151:3,7 196:1 215:10
239:8 253:6
accurately 100:13
139:14 196:17
act 152:15
acting 182:17 211:24
action 176:12 226:1
243:8
actions 179:8
active 53:10,15,16,17
53:22 97:6,14 98:19

102:19 103:19 104:21 105:14	
104:21 105:14	I
activities 107:23	
109:21 113:10	l
151:14,14 152:13,19	ŀ
157:2 213:17	ĺ
actual 193:17	
actual-to-budget 220:18	ı
add 57:23	l
added 148:20 207:13	ı
addition 58:20 59:14	ĺ
additional 57:15 65:10	ŀ
65-11 95-2 168-13	
191:8 200:19,20	l
201:5 202:9 206:9	ı
209:24 219:11	
address 6:22 212:14	
242:12	
addresses 226:1	
adequate 48:13	
adequately 6:8	
adjustments 57:16,17	
57:19,24	
Adminis 35:24 administracion 33:10	
33:12,17	
administration 33:18	
Adolfo 48:11 109:6,21	
141:8 160:23 162:13	
162:22 165:18 195:4	
221:7 230:24 232:6,7	
233:22 237:6,12	
adults 209:2,8	
advance 32:1,3 154:5	
173:14	
advise 248:16,20	
affect 149:13	
affirmed 5:6	
afford 152:11	
afternoon 242:24 243:6 245:6 247:1 249:8	
agenda 148:2,3,10,19 agendas 148:9,13	
agent 248:17	
aggressive 217:23	
ago 5:17 6:20 20:9	
26:11 31:8 132:9	
206:22 207:18 213:6	
213:8 244:3	
agree 179:6	
agreed 6:2,8 8:7 27:6	
133:10	
agreement 8:6 28:15	
28:16,20 67:3 113:22	
133:15,18 136:17,21	
136:23 162:8 191:6 194:17 197:4 198:13	

194:17 197:4 198:13

198:15,18 228:13,17 231:9,13 234:4 agreements 27:7
194:17 195:1,2,6,8 198:10 217:8 240:20 ahead 6:8 73:10 116:13
156:1 223:21 226:11 al 4:5 179:16 224:17
allegations 67:2 alleged 67:4 allocate 151:12 193:24
allocated 152:10 191:4 191:23 192:13,14
223:2,6 allocates 151:23 allocation 153:16 157:1
192:15 214:12 217:6 217:20,23 2 2 0:8 221:3 240:15
allocations 153:8 192:1 212:22 213:12
215:24 221:16 240:12,13 241:3,9 allow 26:8
all-in 21:24 alternatively 226:20 amend 27:6
amended 194:21,23 amendments 28:19 American 31:18 129:9
190:22 amortization 80:11
amount 25:16 27:21 30:20 75:4 78:19 79:17 80:6,12,15
152:20 153:6 247:21 amounts 26:13 81:19
90:11,12,14,17 91:1 91:3,6 92:11 142:22 151:4 153:4,7 188:8
188:22 189:5,6,9,14 191:15 197:10,19 200:6,15 207:22
208:11,12 211:8,9 221:19 252:3
analysis 55:4 58:19 60:11 149:24 150:4 160:6,9,11 252:8
analyst 59:17 analyzing 220:15 and/or 116:24 190:19
Angel 48:9 Angell 1:20 2:11 167:7
announced 115:24 116:19 119:20 158:19 159:6
announcement 109:3 announces 111:19

announcing 107:14
annual 23:7 5 3:19
54:24 55:18 58:12,22
63:8 67:16 84:17 100:2 141:20
100:2 141:20 annually 68:2 164:8
214:8
answer 7:13,17,20 8:4
13:12 23:23 79:12,14
79:23 81:6 110:21
116:13 118:24
125:17 139:9 156:1
188:15 212:17 223:22 235:18,19
nswered 19:24 20:5
76:23 87:17 145:13
221:13
inswering 139:10
inswers 48:13 63:20
inticholesterol 131:9
nybody 12:9 106:15
135:21 150:8 176:23 anymore 217:12
myone's 222:12
inyway 200:11
API 51:7,8 117:16
ipologize 70:14 94:20
101:16 123:4 188:16
202:20
pparently 126:9 251:24
ppear 44:20 107:11
126:3 244:19
APPEARANCES 2:1
ppears 107:12 129:9
204:3,8 229:2,22 236:14 238:19
pplicable 1:15
pplications 158:10
ppointed 35:11 237:6
237:12,15,17,21
238:7,10
ppointment 240:5
ippreciate 7:3
ppreciates 29:23 pproach 185:7
ppropriate 167:1
191:14 212:11 214:3
ppropriately 177:9
196:2
pproval 109:9,10,17
111:19 116:1,9 117:1
119:16,22 120:4,6 154:12 161:20,21,21
161:22
pprovals 109:3
pprove 109:14 110:8
110:10,19 111:1,7

125:12 154:6,7,14,19
155:3 179:6 239:15 approved 26:20,21,23
27:2 63:8 1 09:14 154:22,24 179:7
approving 27:15
154:23 179:2 approximate 44:6 87:5
87:12
approximately 5:20 9:24 10:23 16:4
17:12 18:10 19:11,16
20:13 21:15,24 22:10 24:13 27:1 29:4 15
24:13 27:1 29:4,15 30:16 40:13 41:12
43:3 44:13 72:20 75:9 76:11,20 80:17
81:12 86:23 87:14,24
88:4,11,15,19 97:7
97:22 98:17 102:5,9 102:20 103:17
104:17,20 124:7
153:1 197:13,20 199:7
April 162:15 167:12,13
169:5 Aqueous 176:4
area 6:10,11 68:24
133:22 151:6 243:3 250:4
areas 85:13
arrangement 28:1
138:4,10 161:1 201:7 210:24 220:10 245:8
arrangements 77:21
91:16 136:20 198:8 199:5 247:2,8
arrived 180:22 183:2
Art 59:17
asked 19:24 20:4 76:22 87:16 145:12 155:20
156:4 213:20 222:12
222:13 242:23 243:7 249:6
asking 54:19 72:1 81:7
81:10,15 88:17 116:5 116:7 146:21 149:15
aspect 59:7 138:23
aspects 219:17
assented 228:19 assess 200:16
assets 69:17
assist 113:12 assistance 109:5
230:23
assume 27:3 34:6,10

226:5

assumed 35:13	212:15 222:15 231:3	basis 11:21 14:24 19:23	197:3,5 199:4 200:4	116:17,21 117:7,9,16
Assumes 62:1	231:5,8,12,14	55:3,18 56:7,8 58:10	200:21 201:8,13,15	117:23 118:2,10
assuming 34:16 74:5	Ayala 48:10	58:18 60:7 68:9	201:15,17,18,23	119:3,4,15,20 121:1
80:1,2 97:19 99:14	Ayers 9:12	77:15 92:6 103:4	204:16,22 206:10,22	121:13 126:23
116:22 204:15,17	A.I 53:11	115:2 118:14 119:16	207:11,20,20,22	127:11 128:10 129:3
231:3,5	a.m 1:22 62:16,17	135:19 139:5 150:9	208:3,6,13 209:16	129:15 131:13 132:4
assumption 28:11	92:18,19	155:11 161:24 162:1	210:12 211:12	132:8,11 133:2,7,24
34:19 37:8	72.10,17	191:17 193:14	220:10 221:5 222:17	134:8,21 138:2 146:4
assure 134:21	В	Bates 3:10 4:8,10,13	228:19,21,23 229:3	146:11 150:5 151:2
attached 221:21 224:19	B 3:7 4:1 17:22 46:22	33:6 130:16 202:16	229:16 231:6,19	152:2 153:12 154:9
225:4	175:18 192:7	203:22 205:18	233:3 234:23 240:14	154:11,13 155:3,8
Attachment 4:4 171:4	BAACH 2:3	becoming 18:7 162:7	240:22 241:4,11	159:6 163:18,20
attempt 21:20 241:24	back 12:4,23 15:16	began 137:12,12 140:9	248:17,21 251:20	165:22 169:3,9,12,15
attempt 21.20 241.24 attend 164:5	16:5 25:11 30:7	200:12	252:4	169:17 170:6 172:1
attention 25:10 136:15	32:23 41:17 43:6,10	beginning 9:15 37:17	Belmac's 46:9 48:4	173:5 174:17 175:2
148:8,15 151:23	43:11 48:9 51:3 52:1	37:22 39:5,7,12	76:3 81:13 90:20	175:11 178:6,11
175:7 177:16,24	52:8 58:11 62:9,18	41:17 57:23 128:18	150:20 152:23 153:2	180:14,18 182:2,5
173:7177:16,24	65:3,16 76:9 77:10	210:19	Belmalax 71:18 73:21	183:22 184:16,18
attorney 110:3 169:9	77:22 78:24 79:1,6	begins 61:18	Belmazol 71:14,17 72:9	185:10 187:4 188:9
attorneys 12:6 61:23	83:13,15 91:5 93:4	behalf 1:14 228:20,21	72:12,19 73:15 75:3	188:13,23,24 189:2
, ,	96:21,23 104:10	BEL 3:11 33:6 210:5	75:5,8,9 76:16 82:5	189:10 190:16
62:2 107:2 110:2 139:17 142:11	113:21,24 121:22	230:2	83:4 84:4,6,7,8 86:23	192:15 193:15
	122:2,17 124:9	believe 12:11 98:3	87:6,10 88:12	194:14 196:15
166:17 167:4 230:14	130:12,18 136:14	112:10	BEL051001-051009	197:20 199:4,18
230:17	137:9 141:23 147:13	Belmac 4:15 5:22 12:12	4:9 202:17	200:5 201:9,21
attributable 72:12,19	157:9 141:23 147:13	12:14 13:19 14:7	BEL051010-051015	211:19 212:10 213:3
76:15 78:11 81:20	157:12 159:1,21,23	16:16 32:12,15,17,21	4:10 203:23	219:12 220:11 221:4
88:12 92:21 98:18	161:13 167:23,24	34:3,5,6,8,9,12 35:12	BEL051020-051023	223:9,12,13,15
104:21 220:9	169:1 177:16 178:8	37:12 39:11,14,23	4:13 205:19	225:11 226:3 227:7
attributed 81:14	179:1 188:15 189:16	41:16 42:2,15 43:16	benefit 7:16 168:7	228:18,20,23 229:4,8
audit 58:4 92:3 200:14	197:2 201:11,11	44:8 45:8,19 46:8,17	182:3 190:20 192:19	229:10 234:24 235:3
217:24 218:16,17,18	208:6 212:20 214:22	48:4 50:17,19,20	221:5 247:24	235:6 236:8,15,24
218:22	220:5 221:14 223:19	51:5,12,15 52:12,19	benefiting 193:19,20	237:17,22 238:2,11
audited 55:12,13 56:16	223:20 228:5 239:16	52:21 53:1,3,6,11,24	220:11,14	239:1,21 240:6,14,22
57:18 58:5 92:2,5,6	background 59:4,6	56:1,4,5,12 57:14	benefits 19:1 22:22	241:4,11 243:15,23
audits 56:14 92:8	112:7 190:13	69:11,23 70:23 71:11	25:5 40:11 156:23	246:2,12 247:3,17
August 4:20 14:5 169:4	backgrounds 59:2	71:22 72:10 75:10,15	BENTL 128:4	248:12,17,22 251:9
169:12 184:7 236:9	backtrack 16:15 17:3	76:12 78:20 79:4	Bentley 1:8 3:12 4:20	251:20 252:3,8,13
236:20,21 237:23	47:24 89:9	82:7 83:7,11,20	5:23 6:2 8:13,20,21	Bentley's 6:1 8:22 54:6
254:16 authentic 112:10	Bain 17:22	85:24 86:16 90:4,7	8:24 12:9 21:6 23:17	54:21 55:15 57:10
	balance 31:3 128:6	91:21 116:22,24	24:3 31:9 32:11 37:9	67:24 68:15 90:20
author 93:23 authorities 191:14	130:10 155:15	117:4,16,23 118:4,9	40:6 42:7,12,13	92:20 95:15,18 96:2
217:19 218:23	158:13 199:21	119:4,14,18 120:4	43:14 46:18 47:6,21	97:22 102:5 103:18
228:16	balancing 152:15	130:21 136:16 138:3	49:24 50:3,6,8,22,23	105:16,16,17,22
authorized 248:21	bank 123:24 125:19	138:4,6 140:4,7,10	51:7,8,17,21,22,23	139:3 142:3,16
authorized 248.21 available 110:11	bankers 124:18	140:12,14 143:24	52:5 54:4,14,15,20	149:14 150:15
247:21	Barta 46:5	144:1 145:20 150:1	54:23 55:14 57:17	160:12,17 166:16
Avenue 1:21 2:12	base 15:14 21:1 25:3	150:22 152:21	59:24 64:4,14 66:13	169:20 170:21
average 40:20,21	based 26:17 82:23	153:12,14,18,21	67:16 68:5,8,13	172:10 180:19 222:9
151:19	103:24 112:7 134:18	154:14,19 155:4	70:22 71:22 74:1,2	best 114:6 254:13
avoid 247:12,14 252:1	140:21 169:23 192:2	161:16 163:15,22	78:21 79:5 84:17,24	better 20:1 81:11
252:4	193:17,18	164:6,7,13 166:2	85:18,19,21 89:11	101:11 183:3
award 26:1	basic 7:12	174:21,24 178:14,16	91:23 93:10 95:16,17	beyond 49:13,13,18
awarded 15:23 25:6,21	basically 7:10 191:17	178:20,24 179:2	99:8 100:2,10,13	79:9 140:10 165:9
67:5	206:24 208:22	187:20 188:10,12,14	104:3 106:3 111:18	234:18
aware 73:3 143:9	basics 7:4	188:19,22 189:3,9,15	111:23 112:2,6	big 222:22,24
154:18 155:2 162:7,9	Basilio 3:16,21,22	190:19 191:16	113:15,18 115:7,16	billing 157:1
163:1,21 164:1 201:7	106:19 161:5,9	192:15 193:15 197:1	115:17,20 116:8,14	bind 248:22
				and a commence of the state of

				· · · · · · · · · · · · · · · · · · ·
bit 25:20 54:10 59:18	breach 67:3,3	calendar 58:16	113:14 124:19	Clemente 48:10 109:24
69:24 88:19 93:16,18	break 7:23 8:1,3,5,11	California 250:2,2,3	148:24 151:14	141:4,5
1	62:13 86:22 92:14	call 49:15 110:22	156:10,23 157:5	clinical 187:6
105:4 209:22 218:20		170:13,13 177:11	182:4 186:1 191:21	close 217:12
218:22	156:11,18 161:15	182:20 188:8 189:6,8	213:23 219:23	closely 156:16
blanket 81:8	168:21 202:10	207:13 219:3 245:17	220:19 223:6 230:23	clutter 242:10
BNT 115:20	breakdown 69:16	called 1:14 12:12 32:12	231:16	cold 233:17
board 4:20 8:22 11:15	73:18 76:6 78:7	32:14 43:22 49:24	CFO 9:12 15:1,10	collaborating 127:11
18:5,7 26:22,23 27:6	153:16	51:7 66:15 75:11	16:16,21 21:10 54:3	collaboration 126:24
27:15 31:9,15,23,24	brief 5:11,16 92:14		112:18 139:1,10	127:1
32:1,4,8,19,20,23	241:14	90:1 96:7 114:15,16	186:12 229:15	collaborative 124:21
33:20 35:11 39:18,21	briefly 241:23 244:16	124:3 154:9 173:11	l	125:13
47:2 63:6 146:19,23	bring 63:16,19,22	193:11,12 196:23	chairman 16:18 120:24 173:6	collect 67:8
147:3,11,24 148:2,3	113:23 132:20	202:1 246:7,12		collecting 213:11
148:4,8,16 151:6	148:15 200:22	calls 13:12 45:3 108:6	chance 121:9 135:10	column 33:22,23 34:14
154:11,13 155:3,9,17	broad 41:13	126:5 128:20 136:3	239:13	-
155:19 161:14,23	broken 91:17	143:15 144:14	change 10:15 14:12	35:1 36:6,11,15,16 37:6 38:8 69:19
163:6,9,15,18,19,20	brought 146:18,22	canceling 160:24 161:2	18:3,8 19:6 20:11	
163:23 164:3,6,7,13	148:8	cancellation 162:5,8,11	21:6,8 22:5,8 24:3,6	70:10 176:12,13 columns 35:16,18,21
174:23 178:7,11,14	budget 152:23 153:2	capacity 39:21,22	28:23 29:2 30:14	1 ' '
178:16,20 179:1,13	153:18,21,22 154:3,6	75:16 77:16,19 90:5	31:12,14 32:8 94:3	36:5,15 37:13,18,21
179:14 180:1,2,18	154:7,9,10,14,19,21	capital 64:10 65:5,8,10	94:13 187:2 239:17	38:3,14,16,20,22 39:3
181:11,15,17 184:11	154:23 155:1,4,8,12	65:12 158:16 191:1	changed 9:1 45:11 85:6	combine 193:1 246:9
184:15 185:4 186:21	155:20,22 156:15,18	193:21 199:18,22	93:15,18 94:7 148:20	L .
220:20 221:9 226:5	158:9 161:24 179:3	200:6,20 202:2	changing 94:10,14	combined 57:13 87:7,8
227:17 236:7,15	192:15,16 193:10	216:14 249:9,13,15	101:3	88:14 199:16 246:5
238:14 239:1,12,21	241:8,8	249:19	Chapin 12:7 62:7,10	246:11,19
241:15,17	budgeted 155:13	capitalization 211:7	110:3,5 169:8	combining 174:11
boards 163:14 175:2	158:11	251:14,18	characterization 96:4	come 10:15 18:1 62:18
Bob 46:22 47:13 59:15	budgeting 153:15	capitalize 252:3	characterize 247:7	73:4 79:21 85:12
63:10 109:18 171:20	159:12,16	capitalized 158:12,20	characterizing 118:16	100:23 143:10 152:7
171:20 173:9,10	budgets 151:12 157:10	159:7	charge 21:12 110:15	207:14 214:2 219:19
176:14 185:14,15	157:11,13 161:13,14	capitalizing 252:5	216:4,6,7 219:12	comes 164:8
186:10 216:2,4,15,18	192:18	cardiovascular 131:9	charged 191:15,17	coming 7:2 144:20
217:13 235:20 243:8	building 129:9,11	carried 237:14	193:13	156:6 172:17 186:21
BOD 226:4	business 41:6 59:1	case 1:7 66:19 67:1,2,5	charges 192:9	commencing 1:22
Bolling 4:5 179:16	60:14 67:24 68:6	109:4 123:1	charging 227:4,5	comment 241:14
bonus 9:17,19 15:18,20	84:24 93:10 94:24	cash 26:6 63:16,19,22	chart 132:1 187:1	commentary 81:24
18:15,16 20:18 21:2	95:2 98:9 100:9	65:6 155:15 157:17	250:12,14	commenting 6:17
21:17,18 22:13,14	101:14 111:23	157:22 200:3,21	check 135:11 216:2	comments 12:17 109:9
24:16,17 25:3 29:7	117:14 125:1 131:24	201:14 202:8	217:13 242:14	109:11 125:21
30:19 40:11	132:11 135:13,16	Cassetta 59:16	checked 215:9	135:11
bonuses 15:15 168:14	138:24 139:14 142:9	categories 242:1	chief 8:18 14:14,17	commercial 115:23
168:15	142:20 202:4 220:16	caveat 8:3	47:8 109:19 152:5	116:18 187:18
book 239:19,20	220:22 229:3 237:16	CEO 16:18 120:24	185:16	commercialization
Boston 1:21 2:13	246:3	131:19 173:4,7	children 209:7	109:4 173:15 197:3
BOSTWICK 2:8	businesses 246:5	certain 49:8 57:4	children's 209:1	commercialize 208:5
241:14	buy 79:18 82:17 200:20	127:18 163:17	choose 73:20	234:15,17
bottom 86:5,11,12		190:18 207:22	circumstances 25:18	commercialized 234:13
89:24 107:5 108:16	<u>C</u>	208:18 230:9 246:17	27:9,14	Commission 9:9 11:21
112:15 130:16	C 5:1 17:19 175:22	certainly 11:24 13:5	City 249:24	14:23 23:9 41:4
155:14 204:6 207:3	177:17 235:24 253:1	72:14 82:8 110:2	Civil 1:16	42:11 48:18 53:21
bought 137:13,17	253:1	126:12 143:22 185:6	claims 67:1 146:24	60:13 67:18 68:3
Boultbee 16:24	cabinet 240:1	242:3 247:11	clarification 44:22	80:8 84:20,22 93:21
brand 126:18	calculate 89:3,3	CERTIFICATE 254:1	clarify 116:14	100:5 139:12 191:3
branded 97:16 103:3	calculated 26:14,18	certify 253:2,5 254:8	clear 7:20 81:16,24	246:17
103:12,16,20	192:4 223:7	Cesion 4:18 227:22	82:1 87:14 159:19	committed 63:3
brandeds 103:8	calculation 88:18 89:7	cetera 37:15 45:17 59:3	186:11,12,15,17	Committee 27:5
Bray 1:17 254:5,18	221:18	60:5,24 101:15	188:16	common 43:11 80:24
	1		<u> </u>	

Triple Comparison Competitor Comparison Competitor Comparison Comparison Competitor Comparison Competitor Comparison Compari				<u> </u>
254:3.7 Communicated 217:1 communicating 44:2 217:2 Companies 53:17,22 68:4 75:20,23 90:8 90:18 91:1 191:5 192:24 202:2 246:4,6 246:9 20mpany 12:11 14:20 13:22 22:14 28:11 40:5 43:8,22,24 46:23 47:91.1 48:7 50:12,13 51:7 52:16 52:17,24 53:4,24 54:18 52:13,15,21 60:21 61:12,13 63:1 63:1,4 53:15 20:11,13 51:7 52:16 52:17,24 53:4,24 54:18 52:13,15,21 66:15 91:11 97:3 60:21 61:12,13 63:1 66:15 91:11 97:3 61:12,13 63:1 66:15 91:11 97:3 66:15 91:11 97:15 67:15	Commonwealth 1:19	29:5 39:23 40:1.4.10	37:3 39:6.10.14.14	content 130:9
communicated 217:1 communicating 44:2 217:2 companies 53:17,22 companies 119:15 completed 11:22 14:20 completed 15:24 225:24 249:14 completed 56:24 225:24 249:14 completed 67:7 completed 77:6 completed 77:6 completed 77:6 completed 78:34,24 completed 67:7 completed 78:34,24 completed 67:7 completed 78:34,24 completed 67:7 completed 78:34,24 completed 67:3				context 79:20 81:6
19:1 142:3 166:17 20:21:3 22:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3 23:14 20:21:3			1 0	107:2 117:11 118:11
21/12 comparison 53:17,22 68:475:20,23 90:8 90:18 91:1 191:5 complete li 1:22 14:20 14:24 41:4 48:16 55:1 121:21 135:5; 22 consequences 26:3,9,16 26:21,17 25:22,5 26:6,21 32:14 38:11 20:54 28:82,24 46:23 47:9,11 48:7 50:12,13 51:7 52:16 50:17,24 53:4,24 54:18 58:24 59:1 60:21 6:11,21 36:31 52:17,24 53:4,24 54:18 58:24 59:1 60:21 6:11,21 36:31 63:3,4,5,10 64:21 65:14,55,11,20,22 66:15 91:11 97:3 1139,16,19,20 115:23 116:18 117:3 117:7,9,12,18,20 115:23 116:18 117:3 117:7,9,12,18,20 118:11 197:5 125:20 126:16 74:47 78:82:10,12 133:11 137:17 139:16,18 142:12 139:12 139:12,18,22 125:20 126:16 74:47 78:82:10,12 138:11 139:17 139:16,18 142:12 139:12,13,22 218:5 221:13 223:10,15,18 224:13, 8 227:6 228:11,18 23:16,20 23:10,21,18 22:10 23:				L
companies 53:17,22	1 -	- · · · · · · ·	consent 179:5	221:13 222:14
14-24 41:4 48:16 25:1 121:21 135:5,22 20:24 210:24 20:24 20:2:2 246:4,6 246:9 25:24 249:14 27:11 14:20 27:24 20:2:2 246:4,6 26:6,21 32:14 38:11 40:5 43:8,2.24 46:23 47:9,11 48:7 50:12,13 51:7 52:16 50:21 (21:12) 135:5 (22:17) 24:53:4,24 54:18 58:24 59:1 60:21 61:12,13 63:1 66:15 91:197:3 113:9,16,19,20 115:23 116:18 117:3 113:9,16,19,20 115:23 116:18 117:3 117:7,9,12,18,20 118:1 119:5,6,9,12 119:14 120:3 124:23 129:12 123:12 129:12 13:19,22 15:20 126:16 133:11 137:17 139:16,18 142:12 142:20 129:12 13:19,22 15:25,20 126:16 133:11 137:17 139:16,18 142:12 142:20 129:24 123:10,15,18 224:1,3,8 27:6 228:21,1,8 23:16,20 231:20 237:7,13 245:16,19 246:2,14 247:17 compared 21:22 100:20 comprasion 22:1 comprasion 29:1 comprasion 29:1 comprasion 29:1 comprasion 29:1 composition 24:7 comparation 22:1 comprasion 29:1 compasion 29:1 comprasion 29:1 compasion 29:1 com				
90:18 91:1 191:5 192:24 202:2 246:4,6 246:9 completed 56:24 225:24 249:14 completed 56:24 225:24 249:14 completed 56:24 225:24 249:14 completed 56:24 225:24 249:14 completed 56:17 compliance 74:2 80:9 80:20 sompleted 56:17 sompliant 60:7 compliant 60:13 compliant 60:15 compliant 60:7 compliant 60:17 compliant 60:17 compliant 60:17 compliant 60:17 compliant 60:17 compliant 60:17				ł .
192:24 202:2 246:4,6 246:9 225:24 249:14 226:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:11 26:62.1 32:14 38:14 26:62.1 32:14 38:14 26:62.1 32:14 38:14 26:62.1 32:14 38:14 26:62.1 32:14 26:62.2 22:1 22:1 22:1 22:1 22:1 22:1 22:1 2	1			[· · · · · · · · · · · · · · · · · · ·
246:9				ł
company 12:11 14:20	1			
15/8 25:13,15,21 2606,21 32:14 38:11				l l
26:6,21 32:14 38:11 40:5 43:8,22,24 46:23 47:9,11 48:7 50:12,13 51:7 52:16 52:17,24 53:4,24 53:4,5,817,20,22 66:15 91:11 97:3 113:9,16,19,20 115:23 116:18 117:3 117:7,9,12,18,20 118:1 119:5,6,9,12 119:14 120:3 124:23 125:20 126:16 13:11 137:17 139:16,18 142:12 144:9,12 151:19,22 133:11 137:17 139:16,18 142:12 144:9,12 151:19,22 144:9,12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 188:7,11,18 190:17 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:13,8 227:6 60:14 67:6 69:16 74:7 99:6 117:14 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 15:69 compared 21:22 100:20 comprison 102:1 100:21 60:20 comprison 175:20 comprised 104:1 156:21 comprised 104:1 156:22 comprised 104:1 156:22 comprised 104:1 156:23 concentrated 169:23 concentration 73:1 74:4 77:5 82:10,12 142:20 concepted 59:9 concluded 25:24 constructed 231:16 25:1:24 24:1:23:10 23:15:18 23:15:29:20 23:12:23:17 113:23:22:16 25:124:28:10 25:124:23:24 25:23:24:23:2			,	
40:5 43:8,22,24		, -		
46:23 47:9,11 48:7 Soiled 77:6 complied 77:6 compled 42:8 foil 22 99:15 228:2 137:3 compounds 174:12 compression 175:20 concentration 73:1 concentrated 169:23 concentrated 169:23 concentrated 169:24 constitute 83:2 constitu	1			-
50:12,13 51:7 52:16 S2:17,24 53:4,24 compound 135:1 137:5 compounds 174:12 compounds 174:13 concentrated 109:23 concentrated 109:23 concentrated 169:23 concentrated 169:23 concentrated 169:23 concentrated 190:24 concerted 59:9 concentrated 174:14 constitute 174:17 contribution 22:21 constantly 94:19 156:22 concentrated 169:23 constantly 94:19 156:22 concentrated 169:23 constantly 94:19 156:8 concerted 59:9 concentrated 174:14 constantly 174:14 consta	•		l .	
52:17,24 53:4,24 54:18 58:24 59:1 60:21 61:12,13 63:1 60:21 61:12,13 63:1 60:21 61:12,13 63:1 63:3,4,5,10 64:21 66:15 91:11 97:3 113:9,16,19,20 115:23 116:18 117:3 115:23 116:18 117:3 115:23 116:18 117:3 115:23 116:18 117:3 115:23 116:18 117:3 115:23 116:18 117:3 115:23 116:18 117:3 125:20 126:16 117:17,9,12,18,20 118:1 119:5,6,9,12 119:14 120:3 124:23 concentrated 169:23 concentrated 169:23 concentrated 169:23 133:11 137:17 139:16,18 142:12 144:9,12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 188:19:10,15 159:11 168:5 169:7 180:23 188:7,11,18 190:17 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 223:10,15,18 224:1,3,8 227:6 60:14 67:6 69:16 74:79 99:6117:14 compare 134:19 156:9 compared 21:22 100:20 compraison 220:19 compensated 22:1 compormison 20:19 compensated 22:1 compormison 20:19 compensated 22:1 compormison 20:19 compensated 22:1 compormison 20:07 compormison 20:07 compormison 20:07 compormison 175:20 s8:7,14 95:17 97:9 compormison 175:20 s8:7,14 95:17 97:9 compormison 175:20 s8:7,14 95:17 97:9 comprison 175:20 s8:7,14 95:17 97:9 contributed 275:10 s8:7,14 95:17 97:9 s7:8 97:14 comprison 175:20 s8:7,14 95:17 97:9 contributed 275:10 s8:7,14 95:17 97:9 s7:8 97:14 comprison 175:20 s8:7,14 95:17 97:9 contributed 76:7 consididation 70:8 considi	,			-
54:18 58:24 59:1 60:21 61:12,13 63:1 60:15 91:11 97:3 113:9,16,19,20 115:23 116:18 117:3 117:7,9,12,18,20 118:1 119:5,6,9,12 119:14 120:3 124:23 1				
60:21 61:12,13 63:1 comprehensive 104:12 compression 175:20 comprise 77:8 97:14 st. 27:15 103:4,6 104:11 116:16 117:17,19 118:8 119:10,15 113:9,16,19,20 117:7,9,12,18,20 119:14 120:3 124:23 concentrated 169:23 concentration 73:1 computer 223:9 238:23 125:20 126:16 74:4 77:5 82:10,12 133:11 137:17 139:16,18 142:12 79:16 200:17,24 concept 27:17 72:23 79:16 200:17,24 concerning 123:6 188:5,11,18 190:17 190:24 191:1 193:2 188:7,11,18 190:17 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 156:9 comprise 104:1 compare 134:19 156:9 computer 223:10 concerting 123:10 confirm 96:16 74:7 99:6 117:14 compare 134:19 156:9 composation 921 computer 223:10 200:20 computer 23:14,23 consecutive 210:7 contain 105:14 152:1 contain 105:14 152:1 contain 107:11 compare 134:19 156:9 computer 23:14,23 consecutive 210:7 contain 105:14 152:1 contrain 60:23 confirm 96:16 conformance 57:1 conformance 57:1 conformance 57:1 consume 132:19 connection 243:14,23 contain 105:14 152:1 contain 105:14 152:1 conformance 57:1 consume 134:19 156:9 consume 134:19 156:22 consume 134:19 156:22 consume 134:19 156:9 consume 134:19 156:22 consume 134:19 156:9				
compression 175:20			•	
65:1,4,5,8,17,20,22 66:15 91:11 97:3 113:9,16,19,20 115:23 116:18 117:3 117:7,9,12,18,20 118:1 119:5,6,9,12 119:14 120:3 124:23 125:20 126:16 74:4 77:5 82:10,12 123:11 137:17 139:16,18 142:12 142:20 79:16 200:17,24 133:11 137:17 139:16,18 142:12 149:12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 188:7,11,18 190:17 190:24 191:1 193:2 190:24 191:1 193:2 129:22 233:13 224:13,8 227:6 228:11,18 231:6,20 231:20 237:7,13 224:1,3,2 221:5 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 120:20 231:20 237:7,13 245:16,19 246:2,14 126:10 233:7 126:10 200:20 120:20 1			l .	
Comprised 104:1 116:16 117:17,19 139:16;18 117:3 116:18 117:3 117:7,9,12;18,20 118:1 119:5,6,9,12 118:1 119:5,6,9,12 119:14 120:3 124:23 246:12,18,20 200:20 21:2 24:23 25:4 22:1 23:11 137:17 142:20 245:23 246:1,7 200:20 201:2 24:23 25:4 29:12 24:23 25:4 29:12 200:20 201:2 24:23 25:4 200:20 201:2 24:23 20:2 200:2 200:2 201:2 24:23 20:2 200:2 200:2 201:2 24:23 20:2 200:2			,	
113:9,16,19,20				
115:23 116:18 117:3	1	1 -	1	
117:7,9,12,18,20	1			
118:1 119:5,6,9,12 119:14 120:3 124:23 concentrated 169:23 concentration 73:1 74:4 77:5 82:10,12 133:11 137:17 142:20 concept 27:17 72:23 144:9,12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 concerted 226:13 concerted 226:13 188:7,11,18 190:17 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:13,38 227:6 223:12,18 223:10,15,18 223:12,13,22 218:5 223:12,13,22 218:5 223:12,13,22 218:5 223:12,13,22 218:5 223:12,13,22 218:5 223:12,13,22 218:5 223:12,13,22 218:5 223:13,13 245:16,19 246:2,14 247:17 confidential 127:8 confidential 127:8 conformance 57:1 con	III	1 4		
119:14 120:3 124:23 125:20 126:16 74:4 77:5 82:10,12 133:11 137:17 142:20 245:23 246:1.7 2013:11 137:17 142:20 245:23 246:1.7 2013:11 137:17 2013:16,18 142:12 217:10,18 217:10,18 217:10,18 217:10,18 218:5 183:9,21 218:13:921 218:11 193:2 218:12 218:23:10 2015;12,13,22 218:5 2218: 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 2007 conference 123:24 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 2007 conference 124:13 225:9 2007 conference 57:1 2007 conference 124:12 2007 conference 124:13 232:9 231:20 237:7,13 245:16,19 246:2,14 247:17	3	. •	l	contributions 19:2
125:20 126:16 133:11 137:17 142:20 245:23 246:1,7 245:23 246:1,3 245:24 245:14 190:17 245:2 23:16 251:24 251:1,18 23:1,14 217:17 251:3 23:7 251:3,18 251	1		, ,	
133:11 137:17 139:16,18 142:12 144:9,12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 184:14,22 186:12 184:14,22 186:12 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 156:9 comparesated 22:1 compensated 22:1 compensated 22:1 compensated 22:1 compensation 9:21 consecutive 210:7 consolidations 246:23 constitute 83:2 construced 231:16 deit 13:24 47:13,14				29:12
139:16,18 142:12 144:9,12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 184:14,22 186:12 188:7,11,18 190:17 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 247:17 26mpare 134:19 156:9 comparison 220:19 comparison 220:19 comparsated 22:1 compensated 22:1 compensated 22:1 compensated 22:1 compensation 9:21 10:2,16,21 15:9 18:9 consecutive 210:7 constitute 83:2 constructed 231:16 constitute 83:2 constructed 231:16 251:24 constructed 231:16 251:24 constructed 231:16 constructed 231:18 consultation 148:11 consulted 109:7 123:5 consulted 109:7 123:5 consulted 109:7 123:5 consulted 109:7 123:5 consul				contributor 77:12
144:9,12 151:19,22 152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 184:14,22 186:12 188:7,11,18 190:17 190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 247:17 200mpany's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16		concept 27:17 72:23	consolidations 246:23	control 13:24 47:1,5
152:6,14 167:10,11 168:5 169:7 180:23 181:5 183:9,21 concerned 226:13 251:24 251:24 259:15 184:14,22 186:12 188:7,11,18 190:17 190:24 191:1 193:2 concerted 59:9 concluded 252:24 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 156:9 companyis 0 220:19 compensated 22:1 compensation 9:21 10:2,16,21 15:9 18:9 consecutive 210:7 contact 43:22 46:13 46:16,19 47:13,14 59:15 controller's 191:20 constructed 231:16 251:24 constructed 231:16 constructed 231:1			constantly 94:19	156:8
181:5 183:9,21	152:6,14 167:10,11	217:10,18	constitute 83:2	controller 43:22 46:15
184:14,22 186:12 170:21 247:2 concerning 123:6 170:21 247:2 consult 148:12 198:23 consult 148:12 198:23 controller's 191:20 controlling 176:21,21 190:24 191:1 193:2 concerted 59:9 concluded 252:24 124:21 228:10 135:3,8 Controls 60:4 134:20 135:2,3 23:2,3 23:2,3 23:3 23:2,3 23:3 23:3 23	•	concepts 232:16	constructed 231:16	46:16,19 47:13,14
188:7, 11, 18 190:17 190:24 191:1 193:2 190:24 191:1 193:2 193:20,23,24 195:10 201:5, 12, 13, 22 218:5 221:8 223:10, 15, 18 224:1, 3, 8 227:6 228:11, 18 231:6, 20 231:20 237:7, 13 245:16, 19 246:2, 14 247:17 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 156:9 compared 21:22 100:20 comparison 220:19 compensated 22:1 compensation 9:21 10:2, 16, 21 15:9 18:9 consecutive 210:7 consecutive 210:7 consecutive 210:7 consecutive 210:7 contain 105:14 152:1 121:12, 24 171:2 consult 148:12 198:23 consultant 113:8, 11 124:21 228:10 135:3,8 Controlvas 71:17 72:8 consultants 194:8,9,10 135:3,9 Consultants 194:8,9,10 135:3,9 Consultants 194	181:5 183:9,21	concerned 226:13	251:24	59:15
190:24 191:1 193:2 193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 247:17 247:17 260mpany's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16	184:14,22 186:12	concerning 123:6		
193:20,23,24 195:10 201:5,12,13,22 218:5 221:8 223:10,15,18 222:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 232:15 232:9 233:13 245:16,19 246:2,14 247:17 247:17 247:17 260:14 67:6 69:16 74:7 99:6 117:14 260:mpare 134:19 156:9 260:20 270:20	188:7,11,18 190:17	170:21 247:2		
201:5,12,13,22 218:5 221:8 223:10,15,18 224:1,3,8 227:6 228:11,18 231:6,20 231:20 237:7,13 245:16,19 246:2,14 247:17 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 156:9 compared 21:22 100:20 comparison 220:19 comparison 220:19 compensated 22:1 10:2,16,21 15:9 18:9 conduct 213:18 conducted 90:24 conference 123:24 194:12,13,14 217:17 218:1 226:16 230:18 232:9 233:13 245:16,19 246:2,14 247:17 consultation 148:11 consultation 148:11 consulting 106:10 113:8,23 218:6 245:7 consume 152:19 contact 13:9 42:16,21 166:20 192:3 214:5 166:20 192:3 214:5 166:20 192:3 214:5 100:20 comparison 220:19 compensated 22:1 compensation 9:21 10:2,16,21 15:9 18:9				
221:8 223:10,15,18 conducted 90:24 consultants 194:8,9,10 72:16,19 73:15 75:3 224:1,3,8 227:6 conference 123:24 194:12,13,14 217:17 75:5,8 76:16 82:5 228:11,18 231:6,20 124:1 125:10 233:7 218:1 226:16 230:18 86:23 87:6,10 99:14 231:20 237:7,13 conferences 124:13 232:9 233:13 99:15 245:16,19 246:2,14 125:9 confidential 127:8 consultation 148:11 conversation 44:7 247:17 confidential 127:8 conformance 57:1 consulted 109:7 123:5 48:16 141:7,13,15,1 13:11 23:7 27:6 conformance 57:1 confusing 106:10 consume 150:10 113:8,23 218:6 245:7 49:1,7,9 108:9,12 74:7 99:6 117:14 confusing 117:15 consume 152:19 142:7 162:14 165:15 compared 21:22 174:7 194:7 43:1,14 45:15,18 166:20 192:3 214:5 100:20 connection 243:14,23 48:3 107:9 112:18 coordinate 177:11 compensated 22:1 250:9 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13		ſ		
224:1,3,8 227:6 conference 123:24 194:12,13,14 217:17 75:5,8 76:16 82:5 228:11,18 231:6,20 124:1 125:10 233:7 218:1 226:16 230:18 86:23 87:6,10 99:14 231:20 237:7,13 conferences 124:13 232:9 233:13 99:15 247:17 confidential 127:8 consultation 148:11 conversation 44:7 company's 11:19 12:6 confirm 96:16 230:24 231:2,4 170:8 13:11 23:7 27:6 conformance 57:1 conformance 57:1 consulting 106:10 13:8,23 218:6 245:7 60:14 67:6 69:16 confusing 117:15 consume 152:19 49:1,7,9 108:9,12 compare 134:19 156:9 conjunction 124:17 48:3 107:9 112:18 166:20 192:3 214:5 comparison 220:19 connection 243:14,23 48:3 107:9 112:18 coordinate 177:11 compensated 22:1 250:9 12:18 218:24 copy 4:3,5,17 28:15,16 compensation 9:21 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2		**		
228:11,18 231:6,20 124:1 125:10 233:7 218:1 226:16 230:18 86:23 87:6,10 99:14 231:20 237:7,13 245:16,19 246:2,14 125:9 conferences 124:13 232:9 233:13 99:15 247:17 confidential 127:8 consultation 148:11 conversation 44:7 247:17 confirm 96:16 230:24 231:2,4 170:8 13:11 23:7 27:6 conformance 57:1 conformance 57:1 consulting 106:10 13:8,23 218:6 245:7 60:14 67:6 69:16 confusing 117:15 consume 152:19 49:1,7,9 108:9,12 compare 134:19 156:9 conjunction 124:17 contact 13:9 42:16,21 165:18,22 166:2,6,1 100:20 connection 243:14,23 48:3 107:9 112:18 166:20 192:3 214:5 comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2		i e		
231:20 237:7,13 245:16,19 246:2,14 247:17 company's 11:19 12:6 13:11 23:7 27:6 60:14 67:6 69:16 74:7 99:6 117:14 compare 134:19 156:9 compared 21:22 100:20 compansion 220:19 compensation 9:21 10:2,16,21 15:9 18:9 conferences 124:13 125:9 confidential 127:8 confidential 127:8 confidential 127:8 consultation 148:11 consulted 109:7 123:5 230:24 231:2,4 consulting 106:10 113:8,23 218:6 245:7 consulting 106:10 113:8,23 218:6 245:7 consume 152:19 consultation 148:11 conversation 44:7 48:16 141:7,13,15,1 170:8 conversations 48:6,21 consulting 106:10 113:8,23 218:6 245:7 consume 152:19 consultation 148:11 conversation 44:7 48:16 141:7,13,15,1 170:8 conversations 48:6,21 49:1,7,9 108:9,12 142:7 162:14 165:15 166:20 192:3 214:5 coordinate 177:11 compensation 9:21 10:2,16,21 15:9 18:9 consultation 148:11 conversation 148:11 conversation 44:7 48:16 141:7,13,15,1 170:8 conversations 48:6,21 49:1,7,9 108:9,12 142:7 162:14 165:15 166:20,61 13:1,14 45:15,18 166:20 192:3 214:5 coordinate 177:11 compensation 9:21 10:2,16,21 15:9 18:9 consultation 148:11 consulted 109:7 123:5 230:24 231:2,4 170:8 consulting 106:10 113:8,23 218:6 245:7 49:1,7,9 108:9,12 142:7 162:14 165:15 166:20,61 166:20 192:3 214:5 coordinate 177:11 compensation 9:21 12:18 218:24 consulted 109:7 123:5 48:16 141:7,13,15,1 170:8 conversations 48:6,21 49:1,7,9 108:9,12 142:7 162:14 165:15 166:20,61 166:20 192:3 214:5 coordinate 177:11 compensation 9:21 consulting 106:10 113:8,23 218:6 245:7 113:8,23 218:6				-
245:16,19 246:2,14 125:9 consultation 148:11 conversation 44:7 247:17 confidential 127:8 consulted 109:7 123:5 48:16 141:7,13,15,1 company's 11:19 12:6 confirm 96:16 230:24 231:2,4 170:8 60:14 67:6 69:16 conformance 57:1 consulting 106:10 conversations 48:6,21 74:7 99:6 117:14 confusing 117:15 consume 152:19 49:1,7,9 108:9,12 compare 134:19 156:9 conjunction 124:17 contact 13:9 42:16,21 165:18,22 166:2,6,1 comparison 220:19 connection 243:14,23 48:3 107:9 112:18 166:20 192:3 214:5 compensated 22:1 250:9 24:1 245:6 249:18 121:18 122:3,12,14 cops 240:11,19 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2				
247:17 confidential 127:8 consulted 109:7 123:5 48:16 141:7,13,15,1 company's 11:19 12:6 confirm 96:16 230:24 231:2,4 170:8 60:14 67:6 69:16 conformance 57:1 consulting 106:10 conversations 48:6,21 74:7 99:6 117:14 confusing 117:15 consume 152:19 49:1,7,9 108:9,12 compare 134:19 156:9 conjunction 124:17 consuct 13:9 42:16,21 165:18,22 166:2,6,1 comparison 220:19 connection 243:14,23 48:3 107:9 112:18 166:20 192:3 214:5 compensated 22:1 consulting 106:10 consulting 106:10 10:2,18,218:24 68:13 69:18 120:13 compared 134:19 156:9 conjunction 124:17 43:1,14 45:15,18 166:20 192:3 214:5 166:20 192:3 214:5 comparison 220:19 consulting 106:10 49:1,7,9 108:9,12 165:18,22 166:2,6,1 12:18 12:23,12,14 166:20 192:3 214:5 166:20 192:3 214:5 compensated 22:1 250:9 12:18 218:24 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14 20:23,12,14				
company's 11:19 12:6 confirm 96:16 230:24 231:2,4 170:8 60:14 67:6 69:16 conformance 57:1 consulting 106:10 conversations 48:6,21 74:7 99:6 117:14 confusing 117:15 consume 152:19 49:1,7,9 108:9,12 compare 134:19 156:9 conjunction 124:17 contact 13:9 42:16,21 165:18,22 166:2,6,1 100:20 connection 243:14,23 48:3 107:9 112:18 166:20 192:3 214:5 comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensated 22:1 250:9 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2	4			
13:11 23:7 27:6	1			•
60:14 67:6 69:16 confront 60:23 113:8,23 218:6 245:7 49:1,7,9 108:9,12 74:7 99:6 117:14 confusing 117:15 consume 152:19 142:7 162:14 165:15 compare 134:19 156:9 conjunction 124:17 contact 13:9 42:16,21 165:18,22 166:2,6,1 100:20 connection 243:14,23 48:3 107:9 112:18 166:20 192:3 214:5 comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2			=	
74:7 99:6 117:14 confusing 117:15 consume 152:19 142:7 162:14 165:13 compare 134:19 156:9 conjunction 124:17 contact 13:9 42:16,21 165:18,22 166:2,6,1 100:20 connection 243:14,23 48:3 107:9 112:18 166:20 192:3 214:5 comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensated 22:1 250:9 122:18 218:24 copy 4:3,5,17 28:15,10 compensation 9:21 consecutive 210:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2				
compare 134:19 156:9 conjunction 124:17 contact 13:9 42:16,21 165:18,22 166:2,6,1 100:20 174:7 194:7 43:1,14 45:15,18 166:20 192:3 214:5 100:20 100:20 244:1 245:6 249:18 121:18 122:3,12,14 121:18 122:3,12,14 100:20 250:9 12:18 218:24 122:18 218:24 122:18 218:24 100:20 12:18 218:24 122:18 218:24 122:18 218:24 122:18 218:24 100:20 12:18 218:24 122:18 218:24 122:18 218:24 122:18 218:24 100:20 12:18 218:24 12:18 218:24 12:18 218:24 12:18 218:24 100:20 12:18 218:24 12:18 218:24 12:18 218:24 12:18 218:24 100:20 12:18 218:24 12:18 218:24 12:18 218:24 12:18 218:24 100:20 12:18 218:24 12:18 218:24 12:18 218:24 12:18 218:24 100:20 12:18 218:24 12:18 218:24 12:18 218:24 12:18 218:24 100:20 12:18 218:24 12:18 218:24 12:18 218:24 12:18 218:24 100:20 12:18 218:24 12:18 218:24 <td></td> <td></td> <td>-</td> <td></td>			-	
compared 21:22 174:7 194:7 43:1,14 45:15,18 166:20 192:3 214:5 100:20 connection 243:14,23 48:3 107:9 112:18 coordinate 177:11 comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensated 22:1 250:9 122:18 218:24 copy 4:3,5,17 28:15,10 compensation 9:21 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2				
100:20 connection 243:14,23 48:3 107:9 112:18 coordinate 177:11 comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensated 22:1 250:9 122:18 218:24 copy 4:3,5,17 28:15,10 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2		_	The state of the s	
comparison 220:19 244:1 245:6 249:18 121:18 122:3,12,14 copies 240:11,19 compensated 22:1 250:9 122:18 218:24 copy 4:3,5,17 28:15,10 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2	_			i e e e e e e e e e e e e e e e e e e e
compensated 22:1 250:9 122:18 218:24 copy 4:3,5,17 28:15,16 compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2				
compensation 9:21 cons 160:7 contacts 45:7 46:7 68:13 69:18 120:13 10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2				
10:2,16,21 15:9 18:9 consecutive 210:7 contain 105:14 152:1 121:12,24 171:2				
1 18-20 20-13 24 21-15 Leanspiero 35-7 20 Leantoine 220-20 L 170-16 105-12 206-0	18:20 20:13,24 21:15	consejero 35:7,20	contains 239:20	179:16 195:12 206:9
22:20 24:9 25:1 27:5 36:10,14,19,21 37:1 contemplated 145:7 206:18 224:17	•			
22.20 24.9 25.1 27.5 30.10,14,19,21 37.1 Contemplated 145.7 200.10 224.17			Computed 177./	200.10 22 1.11

238:23 239:7 242:19 corporate 11:11,13,16 21:8,11 31:19,21 51:19,24 68:14 70:8 112:9 129:11 233:3 corporation 12:12,14 13:19 14:7 16:17 32:12 34:8,9 51:21 51:22 52:5,6,7,12 201:16,23 correct 8:14,15 10:13 12:13 32:13 34:21 35:2,5,18,21,22 36:9 36:12,13,17,18 37:7 37:16,19 39:11,12 42:12 51:13,14,20 54:7,8 69:11 70:7,10 71:14,15 74:12 76:18 84:10 85:20 93:12,14 98:16,20,24 105:15 105:19,24 112:16 121:2,19 125:21 135:24 136:8 137:4 152:17 171:16,21 172:11 175:10,15 180:20 181:12 203:1 203:4 208:21 228:1 229:4 237:1,19,20 244:4,20 249:10,11 251:6 correcting 98:13 Correction 253:8 **corrections** 239:14,15 239:16 253:7 correctly 18:6 70:21 116:6 120:1 178:24 cost 21:21 151:2 costs 152:2 156:22 158:12 159:2 191:4 191:22 193:23 194:1 194:1 217:20 247:24 counsel 19:22 62:6 148:14 169:6,10,14 169:15,17 222:7 235:20,21 counsel's 82:1 countries 95:12 102:2 couple 7:4 20:2 113:1 130:11 212:20 249:3 course 6:19,23 67:24 68:6 180:13 192:20 212:15,19 225:11 241:20 242:12 248:2 court 1:1 7:16 66:22,23 cover 128:24 171:15 207:16 CPE 157:4,7 174:1,14 234:6

create 132:22
created 61:11 225:10
225:13 240:16
creating 92:6 191:8
227:5
creation 245:3
credit 199:10
credits 5:22
CSR 1:18
currently 90:4
customer 142:21,22
customers 95:11 102:2
102:11 138:5 140:10
140:12,13,15
cut 36:3,4 69:20 120:14
CVS 126:17

D
D 1:13 2:7 3:1,3 5:1,5
17:22,23 34:21 59:17
131:23 192:10 229:13,14 235:24
229:13,14 235:24
253:2,19 254:9
Dallas 249:23
Dartmouth 174:7
date 32:22 33:4 34:2,16
53:5 85:6,7 129:5,6
165:8 199:11,12
211:6 219:11 232:10
236:19 238:8 dated 3:17,18,19,21,23
4:3,6,12,17 106:20
111:10 121:5 161:6
161:10 121.3 101.0
161:10 171:3 179:17 201:11 205:5 210:13
224:18 253:17
dates 32:23 123:21
124:7,14 137:1
189:17 198:11
224:13
dating 113:21
David 43:22 114:16
Davur 34:13 37:6,7,8 37:14 38:5,18 39:15
37:14 38:5,18 39:15
40:2 41:22,24 42:3
51:11 54:1 56:9 86:1
86:17 98:22 116:22
116:24 117:16
119:18,21 120:7
164:3 166:6
Davur's 56:3
day 12:4 29:20,22 41:20 253:18 254:16
days 58:13 61:20,21
day-to-day 184:13,17
de 3:16,21,22 4:16,18
4:18,18 33:10,12,17
35:24 45:22 48:1,9
1

50:3,5,11,21 51:1,3,3
51:16 53:23 106:19
161:5,9 189:10 197:1
197:1,5,11 200:4
206:23 207:1,17,19
207:23 208:4,4
209:19 210:2,12
211:12,15 227:21,21 227:22 235:9,12,15
227:22 235:9,12,15
251:21 252:4
deadline 6:21
deal 212:18
dealing 15:7 153:11
debt 189:2,6 207:17
deceit 67:4 December 23:10 27:5
34:17 67:19 69:9
84:19 85:23 86:15
87:2 95:6 100:4
101.21 172.17 205.5
101:21 172:17 205:5 210:14,14,17,21
211:1 224:18,20
decided 215:22
decision 79:18 82:16
164:16 165:5,11
168:20 177:5 183:5
decision-maker 231:18
deck 125:15 127:19
135:10
decline 144:10 145:6
declining 72:5
deduced 188:4,5
Defendant 1:10 2:10
defensible 217:24
228:14
definitely 252:18
Delaware 1:2 50:12,13
250:3
delegado 36:14,19,22
37:1,4,15 39:6,10,14
deleted 148:20
delivered 123:7
delivery 115:23 116:18
174:11
Deloitte 56:15 57:22
92:8,10 194:9,11,13
222:4
department 17:9,14,20 21:13,14 41:9,11,14
41:19,21,23 42:14
43:14,15 44:8 48:15
55:22 59:10 135:9
150:5,8 211:17,19,21
211:23,24 213:2
216:24
departments 17:7
dependence 73:2
dependent 142:18
-

depending 79:19 109:19
depends 108:21
depicting 74:16
depiction 52:3
depictions 130:1
depleting 65:6 deponent 5:3
depose 5:24
deposed 7:6 66:1,3,8
66:11
deposition 1:13 6:9,23
7:5,12 8:11 107:1
187:23 206:15 212:8
212:14 240:17
242:10 252:24 254:10,11
depositions 8:7 66:17
242:6
depreciation 80:11
derive 176:17,18
derived 69:9 85:23
86:15 95:7,10,18,20
96:2,2 101:22 102:1
102:6,10
describe 58:23,24
183:14,18 described 139:13 180:5
describes 103:10 175:9
description 3:8 4:2
175:16,18
desirable 247:16
desk 233:6
detail 87:22
details 69:15
determine 15:17 74:18
189:17 determined 191:18
192:2
determining 150:9,11
167:20 191:18
195:24
develop 51:18 150:22
164:21 173:14
developed 128:16,18
128:23 129:2 140:7
156:19 157:15 194:7 200:17 234:7
developing 166:17
developing 100.17 development 131:24
132:11 135:13,17
151:1,5,13,17,20
152:2,13,16,19,22,24
153:3,9,17,19 156:15
156:24 157:19,24
158:4,9,14 173:11,12 182:21 234:8 237:16
182:21 234:8 237:16 development's 191:21
development's 191.21

devoted 151:16 191:21
Diego 250:2
differ 211:8
differences 57:4,5
different 45:20,20 56:20 58:10 63:20
69:24 79:20,21 81:14
81:20 86:8,9 94:21
101:18 144:4 187:8 187:12 191:13 199:17 208:15,16,16
187:12 191:13
199:17 208:15,16,16
211:9,10 214:13,13 219:24 226:19
247:22
differentiate 117:23
119:3
differently 91:17
difficult 120:15 difficulties 65:1
difficulty 63:1
dinner 233:19
Diplomate 1:17 254:5
254:19
dire 152:7 direct 139:18,23
175:20
direction 184:11
directly 40:6 83:18
133:3 136:24 146:13
177:23 186:4,6 director 9:6 10:5,8,12
11:17 13:7 14:3
182:16 191:20
219:15 236:24 238:5
directors 4:20 8:22 11:15 12:17,20,21
11:15 12:17,20,21
13:1,3 18:5 26:22,23 27:6,15 31:9 32:4,6,8
32:19,21 33:20 35:11
39:19,22 59:2 61:13
63:6 146:19,23 147:4
147:12,24 148:16 154:11,13 156:14
161:14,23 163:14,16
163:19 164:6,13
174:23 178:7,11,14
178:17 179:6 180:1,3 180:18 184:11,16
180:18 184:11,16
185:4 220:20 226:5 227:17 236:8,15
239:1,21
disagree 6:19
disapprovals 162:4
disapproved 161:24
disapproves 161:23
disclose 74:3 127:5 147:24 148:16
disclosed 67:6 74:5

Page
80:23 127:4 142:8,16
143:1 145:9 146:8
147:3,18 149:2,19 163:7 167:2 168:17
163:7 167:2 168:17
disclosing 82:11 147:11 disclosure 80:10 82:9
91:2 93:22 101:6,7
146:19,22
disclosures 42:9 54:6
141:20 142:13 166:13,23 167:1
166:13,23 167:1 246:18
discontinuing 140:6
discuss 8:8,9 149:1
159:15 163:4,9
178:13,21 212:11
233:22
discussed 5:15 15:3 139:24 140:1,18
141:3 163:19 164:13
166:15,22 167:5
171:13 172:5 178:6
178:10 182:19 207:17 224:24
207:17 224:24 225:17 232:16 251:5
discussing 147:23
162:23 203:13
205:11 211:7 226:15
discussion 5:14 55:4
58:19 60:11 94:16 103:2,7,8,12,13,13
127:10 136:11 142:2
146:4,10,14,16
159:11,24 160:2,16
160:19 162:17 164:1
177:20 178:2,18 184:20,21,23 185:1
184:20,21,23 185:1 237:13
discussions 36:24 94:9
94:14 101:3 163:21
232:8
disposable 52:9
disposed 99:13,15 distinguish 118:9
distributed 13:18
61:12 71:12 107:13
111:17 112:3 117:12
172:4,15 181:16
distribution 180:1 DISTRICT 1:1,2
divisions 17:7 34:12
doctor 185:21 187:11
document 3:10 4:7,8
4:10,11,13 22:23
23:4,6,20,22 33:5,6 35:9 47:20 67:10,13
67:15,20,22,23,23
60.1 5 12 19 60.5

			<u> </u>	Tugo (
71.2.10.72.14.74.11	193:15 200:18 224:2	60:6 87:12 101:9	57:13 65:24 113:7	establish 13:9
71:2,10 72:14 74:11	230:15,16	107:20 120:4 179:1	216:21,22 221:2	established 52:8 85:10
78:10 82:24 84:12,14	dollar 82:13 153:4,7	186:4,20 188:15	224:3	94:12
84:16 93:2,13,17	247:20	192:22 196:10 211:7	employment 63:4	Estate 128:10
94:1,6,8,18 98:1	dollars 29:18 87:24	212:8,13 225:17	132:7 133:13 223:18	Ester 46:3 48:1 219:16
99:19,23 100:1,7,9		227:2 228:11 242:24	225:11	233:1,10
100:12,12,16 101:4	152:12 197:15,17	243:6 245:6 247:1	ended 23:9 67:18 69:9	Esteve 46:1,2 48:1
101:10,11 103:14	Donald 16:23	249:8	84:18 85:23 86:14	estimate 26:15 153:5
104:10 105:21	dosage 209:1 doubt 92:4 222:5 240:3	early 16:22 27:3 33:1	87:1 95:6 100:3	193:18 213:16 214:3
106:17,23,23,24	doubt 92.4 222.3 240.5 dozen 7:9	41:17 43:7,21 45:21	101:21 137:2 210:16	estimates 240:15
107:3,11,16 110:20	draft 11:23 61:1,5,8,9	46:1 48:9 52:8,10,21	engage 152:22	et 4:5 37:15 45:17 59:2
111:9,13,16 112:6,8 118:16 121:4,8,22,23	61:11,23 62:1,2	61:18 114:11 137:9	engaged 90:7	60:4,24 101:15
121:24 122:5 125:22	107:12 108:12 109:8	154:21 162:14 176:7	engages 75:19	113:14 124:19
121:24 122.5 125.22	124:16 239:9,11	201:11	England 21:21	148:24 151:14
135:6,7 137:7 171:1	drafted 12:16 54:10	earn 199:23	English 109:24 141:5	156:10,23 157:5
171:6,7,8,10,11,15	60:9 91:8 108:20	earning 199:24 200:2	165:7 188:3 189:23	179:16 182:4 186:1
171:24 178:19	109:5 120:11,19	earnings 226:17 247:15	190:4 195:13,17,20	191:21 213:23
179:15,20,21,22,23	121:16 127:22,23	ears 190:15	217:2,4 218:8 230:1	219:23 220:19 223:6
179:24 180:5,12,15	166:24 190:2 230:14	easy 57:18 65:9	244:24	224:17 230:23
180:17 181:10	231:16	eating 233:19	ensure 134:4 135:15	231:16
187:13,14,21,22,24	drafting 11:24 12:19	Edwards 1:20 2:11	enter 228:12 248:21	eternal 185:2
188:2 189:4 202:15	13:16,20 23:11 54:5	167:7	entered 66:14 126:24	Ethypharm 1:4,5 5:17
202:16,19 203:5,8,21	55:3,5 61:16 74:11	effect 150:1,6 160:12	197:4 209:15 231:9	6:4,8,11 75:23 76:2
203:22 204:1,12,19	108:1,2,2,23 115:4,5	160:16 191:7	231:13 247:3	78:2 83:9,21,24
205:3,4,7,17,18,21	115:9 120:22 149:17	effects 187:9	entering 127:1	84:10 90:19 107:15
206:2,6,13,14,19,20	drafts 12:2 62:9	effort 57:13 59:9	entice 63:2	136:15,18 137:16,22
206:21,24 210:8,9,16	dramatically 59:24	124:21 152:1	entirely 81:16 251:16	138:6 140:5,6,13
210:18 224:16,22,23	draw 25:10 175:7	efforts 65:11,14 152:21	entirety 207:16 242:1	143:23 145:8,10,19
225:2,3,10,14,16,19	177:16 179:14	169:23 173:23,24	entities 191:22,24	145:24 146:12 147:2
225:20,24 227:14,20	drawing 140:20	249:15	entitled 243:3	147:5 149:5,10,13
228:6,8,9 229:3	driven 247:8	either 14:22 17:17	entity 52:23 119:11	150:2,7,13,17,21
230:1,13 231:21,23	driver 143:8	39:13 40:5 107:21	137:24 179:9 248:7	160:7,10,13,18,22,24
232:13 236:5,11,13	drivers 156:5	110:11 115:1 119:18	248:10,14	161:2 162:6,16,21
242:5	driver's 5:2	124:18 132:15 148:6	entries 243:7	163:5,8,11 164:12,17
documentation 179:8	drove 60:17	159:5 189:10 199:15	envisioned 177:7	164:23 165:6,16,20
221:14,16 224:24	drug 115:23 116:18	208:16 209:9 220:14	equal 72:21	165:24 166:4,8,12 167:3 176:2 177:18
documented 214:23	174:11	238:5 239:15	equate 21:21	248:17,21
documenting 171:12	drugs 175:20	Elaine 17:21 44:3	equipment 130:24 131:5,6	Ethypharm's 138:5
182:18	due 6:22 26:2,16	47:18 59:21,22 192:4	equivalent 27:21	Europe 115:24 116:19
documents 5:18,19 6:3	142:22 188:8,13	192:5 212:1,23 213:2 215:1,17 216:9,10,14	200:13	204:10
6:4,19 11:16 12:1,16	189:5,7 191:15 197:7	215:1,17 210:9,10,14	escapes 114:17 218:7	European 34:16
62:13 74:23 93:23	210:11,11 212:15,19	223:8 224:8	Espana 4:16 50:3,5,11	euros 5:21 49:17
126:6 134:19 159:5	219:11 242:12 duly 5:5 237:13 254:10	elapse 170:18	50:21 51:2,3,4,16	197:14,22,23 210:23
161:4 188:6,17	duplicate 56:18 57:20	electronic 122:20	53:23 189:10 197:1,1	evade 247:13
189:17,20,23 190:1	duties 18:8 60:4	238:22	197:5,11 200:5	eve 242:6
191:3 195:18 203:18 210:10 212:6,11	Dwight 2:8 242:2	electronically 45:13	206:23 207:1,17,19	evening 6:3
222:16 224:1 227:1	dynamic 94:19 172:21	eliminate 193:1,2,5	207:23 208:4,4	everybody 61:14
240:11,24 241:5,8	D.C 2:6 250:4	246:10	209:19 210:2,12	125:20 241:16
242:2,7 244:8,10,15	D1-A 4:13 205:18	eliminated 193:7	211:12,15 235:9,12	evidence 208:23
244:17 251:8,13,15		elimination 70:9	235:15 251:21 252:4	evidences 208:23
251:23 252:7	E	Emilio 46:5 48:1	Espinoza 204:15,20	evidencing 188:7
document's 195:13	E 3:1,7 4:1,17 5:1,1	employ 223:9	ESQUIRE 2:7,8,14	206:24
Dodge 1:20 2:11 167:7	17:19,21,23,23 46:22	employed 8:13 9:1,3	essentially 11:14 15:5	exact 137:1
167:8	46:22 59:19 192:7,8	110:5 169:2 181:5	17:8 21:20 47:12	exactly 18:12 94:3
doing 45:2 106:10,13	196:8,24 235:24,24	182:5 237:10	60:16 79:16 179:4	162:10 192:24 224:9
125:3,5 131:24 156:8	235:24,24 253:1,1	employee 174:19 182:3	180:3 182:17 200:13	230:8
176:24 182:19	earlier 44:4,5 48:24	employees 41:24 42:2	201:1 228:16	EXAMINATION 7:1
	L			

				1 450
242:18	expected 44:20 245:21	134:14 215:15	219:15	209:1 210:16 230:4
example 45:5 54:24	expended 168:8 173:23	230:10	finances 43:23 46:9	241:17 245:19
58:23 71:17 73:8	expending 168:6	farther 116:23 129:4	48:4,6 56:3	firsthand 134:18
80:24 123:23,23	expenditure 158:16	fashion 248:1	financial 8:18 14:14,18	fiscal 58:15 153:23,23
126:16 128:2 157:1	expenditures 152:24	fault 202:24	14:19 42:9 44:17,19	154:2
193:23 208:24	153:17 155:13 156:9	Fauteux 59:18	44:24 45:15,16 47:8	Fitzgibbons 4:3,5
210:15 220:16	157:3,24 176:22	favor 251:20	47:10 55:1,13,16,20	171:3,12,19,23
Excel 222:23,24	expense 80:5 247:23	fax 3:16 45:13 106:19	56:4,6,23 57:8,18	179:17 180:10,12,20
exception 59:8 253:7	expensed 158:13	faxes 43:10,11 45:3	58:6,17 59:17 60:20	180:22 181:5,18
excerpt 187:18	expenses 60:19 69:16	FD 114:15,16	63:1 65:1 68:21	224:11,18 225:5,10
excerpts 187:19	190:24 191:8 217:20	February 58:2,5,9	91:17,20 92:2,7	five 27:24 32:5 40:22
excess 77:16,19 80:1	227:2,5 243:22 244:1	124:10 201:19	100:19,20 108:22	175:9
150:15	expensive 152:16	249:16	110:12 114:16 128:2	fixed 156:22
exchange 9:9 11:20	experience 177:21	federal 1:16 66:21,23	129:18 130:3 135:4,9	flag 129:9
14:22,23 23:8 31:17	185:23	Federico 45:22	148:23 149:3,8,24	Flautau 12:7 169:8
31:18 32:2 41:4	explain 54:9 60:17 77:5	fee 217:23 220:9	150:4,12 152:5,8	flip 126:8
42:11 48:18 53:20	208:1 220:20,21	Feel 96:18	160:6,9,11 213:22	flipped 69:14
60:12 67:18 68:2	221:8	feeling 168:5	219:21 220:18 245:9	flipping 128:13
80:8 84:20,21 93:21	explained 232:19	fees 189:13,21 190:10	245:13	Florida 5:2 21:22 52:7
100:5 139:12 190:21	explaining 232:14,15	191:16 193:12,13	financials 47:9 55:6,16	52:24 249:23
190:22,23 191:3	explanations 48:14	197:19 217:9 227:4	55:17 56:19 57:15,22	flow 155:15 201:14
193:22 208:6 246:16	explore 6:11	240:12,20 241:2,9	58:8 60:7 145:4	202:8
exchanged 62:9	exposure 142:23	felt 176:20 200:9	246:8	focussed 151:7
executed 230:13	219:10	217:21	find 28:16 108:18	folks 44:7
executive 25:15 180:4	expressed 210:23	fibromyalgia 174:8	147:21 168:3	follow 31:20
executives 6:1 170:6	extended 5:22 64:21	fifth 176:9,9	fine 2:7 3:4 5:10,15 7:1	followed 225:16
221:24	extension 71:22 78:20	Figuerdo 17:17 107:22	12:5 19:22 22:24	following 27:22 72:7
exercisable 29:21	79:5 90:20 176:5	figure 79:22 81:18	30:5 40:19 54:15	94:5 103:11 154:4,5
exercise 30:9	extensions 199:10	98:18 102:23	62:12 68:9 72:1	follows 5:8
exercised 30:1,11 63:13	extent 6:10 45:7 88:17	file 42:8 146:9 240:1	77:23 79:8,11 83:13	follow-up 48:15 226:4
63:14 64:3	120:13,18 126:5	filed 23:8,14 28:17,21	86:4,7,12 89:24	227:16 249:4
Exeter 129:12	220:22	42:12 53:20 58:13	92:13,16 96:21 106:6	footnote 69:15 87:23
exhibit 23:1,2 28:17	e-mail 4:3,5 43:6,8	61:9,20 67:17 68:1	116:7 118:14,17,21	104:9
33:7,9 47:22 49:21	45:12 171:2,15,18	68:13,19,22 84:19,21	120:17 123:4 135:19	force 198:13,16,19
49:22 52:1 53:19	178:4 179:16 223:12	85:5 91:8 93:11	159:4,21 202:10,12	foregoing 253:3 254:13
55:2 67:11 73:12	223:13 224:17 225:4	100:4,14,15,19 188:6	203:4 206:8,17,19	foreign 95:11 102:2
86:20 93:4,7 98:4	e-mailed 215:13	188:17	210:5 212:4 228:4	forgive 27:17 105:2,7 193:9
99:20,21 106:18,21	F	files 45:13 223:14	230:7 240:9 242:15 242:23 244:13	forgiven 27:20,22,23
111:11 120:13 121:6		252:16	247:10,19 249:3,5	28:5,8,9 31:3,5
122:2,7,24 123:1,3	F 2:4 59:19 253:1	filing 54:6 85:7 100:6	252:21	forgiveness 5:20 6:5
125:24 161:7,11	facilities 151:17 181:20 182:13	191:2 filings 11:20,23 14:21	Fine's 6:18 245:7	27:7,10 31:2 199:9
171:4 179:18 187:15	facility 130:20 131:1	15:17 28:18 41:3	Finish 78:22	199:14 251:18
202:17 203:3,23	fact 39:2 53:16 73:4	42:10,13 48:17 54:7	finished 58:8	forgivenesses 27:16
205:6,19 206:11 208:12 210:1,3	78:4 84:8 122:16	54:10,14,20,22 58:10	fired 133:14	form 23:7 27:11 31:21
212:16 224:21	131:24 190:20,23	67:7 105:8 139:11	firm 218:3,7 236:1,2	40:10 53:19 55:19
225:17 227:23 228:3	199:17 226:12,13	166:14,18,22 193:4	244:2	58:13,22 67:17 77:2
236:10 242:20	242:8	final 23:13 69:7 219:21	firms 114:12,14	84:18 99:17 100:3
exhibits 161:4 244:5	factors 164:15	239:18	first 6:2 9:1,3 16:22	123:11 139:7 142:5
245:4 251:6,11	factura 207:3	finalized 107:13	17:18 32:22 34:2	142:10 143:14 144:2
existed 135:7	fail 164:5	finance 10:20 11:3 15:4	36:11 38:23 55:1	144:5 145:2 147:19
existence 38:11 62:1	fair 26:17 29:19 96:3,5	15:4 17:9,20 21:13	61:1 71:13 72:8 95:5	151:8 159:13 165:3
137:19	247:7	21:14 41:9,11,14,19	97:1 101:20 102:18	180:4 184:9 193:16
existing 12:24 63:9	fall 242:4	41:21 42:14 43:13,15	111:21 115:15,15	195:7 209:2,5 214:20
65:6 156:7	familiar 70:18 136:19	44:7,15 45:8 48:15	117:4 118:4 121:10	220:13 221:6,21
expand 94:24 101:14	189:2,5 201:10	49:10 55:22 59:10,23	128:19,22,23 158:19	226:11 251:22
expanded 59:24 172:22	familiarize 110:18	150:5,8 211:17,19	159:7,20 162:17	formal 214:9
expect 220:1	far 31:21 60:3,10	212:1 213:2 216:24	163:1 189:1 203:2	format 7:12 57:9 94:3
		L		L

94:7,10,15 101:3
127:24 129:20,22
130:5,9 171:7,9
179:22 180:16
224:23 225:13
formation 107:14
formats 92:5
formatting 122:20
formulation 175:19,22
176:6
Fort 249:23
forth 6:21 43:6,10 62:9
226:19 254:10
fortunately 191:7
192:18
forward 17:1
forwarded 55:14 56:12
foundation 38:15 61:6
61:24 71:24 94:12
145:22 149:6 152:4
158:21,24 164:18
170:22 177:4 216:1
225:12
foundational 72:1 founded 38:5,6 52:5,20
52:21
four 32:5,6 41:18 120:5
123:6 175:9 208:14
209:13
fourth 209:10
fractional 64:17,18
fragments 120:16
frame 13:22 14:8,10
17:17 42:19 43:18,19
52:11,14 58:11 62:4
106:5 107:24 131:16
146:18,21 156:1
157:9 162:2 172:22 173:18 189:19,20
190:12 201:24
218:15 249:17
frames 114:5,6 FRANCE 1:4
FRANCE 1:4 Francisco 250:1
Frank 114:15
frank 114:15
free 96:18
frequent 43:2,3,9
frequently 170:3,5,17
front 20:7 157:11,13 178:4 208:11 242:20
244:5,8
full 80:9 202:21 229:1
237:9
full-time 215:23
function 14:1 44:3,15
45:1 47:5,12 49:10
59:23 106:2,9 219:18
U

functions 42:3
fund 201:23
funds 200:9,10,11
207:9 252:6
further 6:14 94:24
101:14 107:8 147:8
203:17 204:24
205:12 241:13 253:4
future 28:10 60:24
63:5 152:14 205:13
206:4 230:22
F-15 25:11
F-25 76:10,10 80:4
98:7
F-26 69:14
F-3 70:20 104:14,15
F-8 52:4

F-8 52:4
<u>G</u>
G 5:1 17:22,23,23
59:17 151:14 176:14
243:8
GAAP 57:7 58:7 60:6
Garda 17:22 44:5
47:18 212:2
Gardiner 167:6
gastric 175:19
gather 42:6
gathering 41:2,8
gauge 73:5
general 41:9 48:7,22
49:9,14,15,15 140:20
141:14,14 142:2,7
146:16 148:18 156:4
160:20 169:14,15,17
175:16 238:5
generalities 140:4
generally 56:1 57:7
80:20 115:12 134:21
141:16 214:18
generate 132:24
generated 69:22 70:4
76:4,12 202:1
generating 202:7
generic 97:10,11,16
98:21 102:24,24
103:10,16 111:20
116:3,11 119:23
127:2 144:18
generics 103:3,7,21
gentleman 45:21
geographic 69:15
germane 167:20
getting 144:23 145:18
168:6 191:14 208:20
221:7
give 7:20 47:19 52:2

60:13 93:2 117:13

121:9 130:16 148:3
187:13 197:15
given 13:5 48:14 93:3 222:3,6 247:1 253:4
gives 115:17
go 5:12 6:8 7:4 12:23 15:16 16:5 17:5,6
26:22 28:22 30:6
42:5 65:3,10 92:17
93:5 99:18 113:24
116:13 117:21 122:16 125:14
122:16 125:14 126:17 127:8 129:4 134:19 136:9 141:23
134:19 136:9 141:23
147:13 148:24 154:20 155:6 156:1
157:12 159:1 161:13
169:1 178:8 189:16 202:5 203:15 204:23
202:5 203:15 204:23
212:20 213:11 214:22 219:22 220:5
223:17,21 226:11
238:3 239:16 242:13
246:7 252:22 goal 247:8,16
goes 134:14 230:11
going 20:1 24:15 51:3
56:17 61:3 81:23 86:19 151:10 155:15
172:16 174:3,6 177:2
177:13 188:15 190:4 192:23 200:15
192:23 200:15 218:16 220:20,21
221:14 224:14
241:19 245:18
Gonzalez 48:10 141:4
good 8:11 31:21 51:24 110:1 183:18,19
199:21
gotten 21:1
governance 31:19,22 government 56:9
grant 64:24 116:20
granted 29:19 116:1,9
116:20 119:17,21 granulation 175:14,14
175:17
gray 79:15
greater 104:8
group 42:2 63:3 73:5 106:10 113:23
114:15,17 125:18
171:22,23 172:21
groups 124:19 226:19 grown 60:2
growth 60:19 128:3
156:6
guess 7:9 18:12 24:15

30:18 33:3 48:5 68:11 82:5 129:5 136:5 157:18 172:2 214:16 230:10
241:23 245:1
guessing 52:11 87:20
89:7 132:3 133:4
173:22 214:21
Gulledge 17:23
guy 177:6 183:22 184:4
185:19,20
guys 58:2 234:8
Gyurik 25:14 171:20
172:19 173:1,10
174:17 235:20
Gyurik's 173:9
H
H 3.7 4.1 46.22 131.23

Gyurik's 173:9
Н
H 3:7 4:1 46:22 131:23
196:8,8 235:24
half 7:9
Hampshire 112:24
129:12 174:4 195:11 215:19 222:10,13
215:19 222:10,13
Hampton 112:24
hand 131:23 132:2,10
133:2,6 237:10,11,15
247:4 254:16
handed 206:19
handle 81:11,18
handled 56:3
hands-on 184:13,17,22
happen 111:4 143:12
144:17 148:18
170:14 245:21
happened 18:6 31:13
44:23 60:18 136:6
143:18 198:11 201:2
214:1
happening 60:18,20
245:20
happens 219:8
happy 20:8 22:3
harbor 122:3,7
hard 121:24 220:6
Harshbarger 65:17,18
hazard 157:18 230:10
hazarding 214:16
head 7:18,22 72:15
88:18 158:2 193:9
heading 94:22
headquarters 129:11
health 19:1 21:2 22:21
25:4 52:12 71:13
116:2,10 119:22
Healthcare 51:21,22
52:5

hear 78:23 82:3 141:3

162:17 184:20 248:20 heard 133:6 140:21 241:18 248:5,9,12,16 hearing 140:23 Hebert 46:22 47:1,13 59:15 216:3,4 217:13 held 32:20 38:9 182:24 help 35:9 81:17 100:23 168:1 224:13 helpful 44:16 81:10 130:17 helping 106:14 hereinbefore 254:10 hereunto 254:15 Herrera 3:21,23 48:11 109:6,21 141:8 159:12,16 160:3,23 161:6,10 162:13 165:18 230:24 232:6 233:23 237:6,12,16 237:21 238:1 240:5 Hey 143:10 155:11 higher 11:1,2 157:24 Highlights 128:3 129:18 130:3 highly 127:7 hire 183:12 hired 9:6,11,12 16:8 132:2 169:12,14 183:4 184:6,8,10 185:9 hiring 9:23 182:2 hold 9:5 10:6,18 32:16 32:18 79:18 82:17 174:20 227:13,15 holding 53:24 Holdings 53:1,3,7 home 63:17,19,22 112:9 169:24 honest 170:2 honestly 115:10 162:24 195:16 232:3 hoped 143:8 Hopefully 219:6 234:12 hoping 81:17 Horvath 110:7 141:11 147:16 167:9,11 169:1,2 170:3,5,8,16 170:20 171:21 172:19 173:2 192:11 Horvath's 169:19 Houlihan 196:5,7 hours 220:16 huh-uh 7:19 human 148:23 181:19 182:1

		<u> </u>	T T	
Huntington 1:21 2:12	226:15,21 227:6,8,8	inquired 219:9	210:20 211:3,5	jeopardize 152:14
Hygiene 52:19,21	247:21	INR 125:18	involved 11:24 12:8,9	Jersey 215:22
	incorporated 8:14 50:1	inside 32:6 97:16	12:14 13:16,20 23:11	Jill 17:17 107:17,18,19
I	50:10,15,16 52:13,19	160:12	26:19 62:7 65:7,11	107:19,20
idea 27:22 78:6 108:8	53:1,2,3,11,12,13	insiders 31:23	65:14,16,21,22 66:16	Jim 17:1 63:10 65:15
135:14 159:10 165:4	115:16 118:2 237:1	instance 8:9 140:3	66:17 67:21 73:6	108:10 109:5,16
194:6 222:8 233:18	237:18,22 238:2,12	154:18 155:2	74:9,10 83:18 108:1	120:8,23 131:19,23
234:12 252:2	239:2,22	instances 48:20 110:24	108:23 109:17,22	132:2 133:19 140:24
identical 129:19 225:19	increase 21:21 216:14	140:20	110:2 126:12 133:3	147:15 148:11,15
identification 5:3 23:3	increased 15:11 19:15	institution 249:7	134:11 136:24	162:22 165:15
33:8 47:23 67:12	19:17 20:15,16	institutional 13:10	138:23 139:15,16,17	167:18 170:15
73:13 99:22 106:21	increases 60:17	124:1,2,4,12 125:8	139:20,22 140:11	171:19 173:4 176:22
111:12 121:7 125:24	incremental 157:2	128:1 245:16 249:20	142:12,12 143:3,4	183:5,7,15 184:12,16
161:8,12 171:5	incur 190:24 200:10	250:5,7	145:7,23 146:13	186:5,9,15,16,19,22
179:19 187:16	incurred 189:14	instruct 248:5,9,13	147:2 150:24 156:5	186:24 191:18 192:9
202:18 203:24 205:6	190:11 243:22 244:1	instructing 79:11	159:2 162:21 224:4	195:3 198:23 204:9
205:20 206:12 210:4	independent 32:3,6	insurance 19:1 21:3,4	232:7 245:3 249:9,12	204:21 228:21
224:21 227:24	independently 83:8	22:21,22 25:4,5	involvement 184:17	229:16 231:10
236:10	84:9	integrally 62:7	in-house 106:9 110:3	232:10 237:10,11
identify 132:15	indicate 38:9 81:1	intellectual 132:23	in-license 132:15,18	John 184:4 186:5,6,20
illuminate 203:18	90:22 240:10	138:14 208:10 234:2	in-licensing 132:19	186:21
imagine 141:6	indicated 74:6,10	234:19 248:6,13	IP 138:23 139:17,19,21	joint 66:15 107:14
immaterial 80:7	237:9	intercompany 5:19	139:24 140:1,8,11,17	125:2
impact 79:17 142:24	indicates 72:5 75:14	193:6 196:2 240:21	141:3 142:4,11,12	Jolla 250:2
150:12 155:13	76:10 78:13 98:10	241:2,9 246:10	177:22 226:3 234:5	Jonathan 2:7 242:2
160:21 247:15	indicating 78:10 179:6	interest 27:8 80:4,24	234:14,23,24 235:3,6	Jordan 110:7 141:11
importance 71:21	indications 187:8	interested 159:20	235:9,12,15,15	147:15 167:8,11
73:15 146:5,7	indirect 139:21 186:8	interject 6:16	IR 113:8,11 124:21	169:1,2 171:20
important 74:14 75:2	indirectly 40:6 186:23	interpose 83:16	Ireland 227:11	176:14,15,24 177:3
77:1,3 89:11,14,15	individual 38:9 91:1,1	interview 213:15,19,24	Isle 227:11	177:10,11,13 192:11
90:22 92:24 99:3,7	91:11 124:4 218:3,4	214:9	issue 6:6,22 64:23	243:8,9
99:11 104:2,6 105:8	individualized 213:18	interviewed 217:5	145:8 149:20 196:16	Jordan's 177:2
135:15	individuals 37:18 48:3	interviewing 215:7	216:4,14 241:6 243:9	Jordan/Mike 225:24
impromptu 170:12	193:19	interviews 213:18	issued 110:10,19 111:1	Jorge 204:15,20
improve 94:7	industry 185:22	215:4	111:6 112:1 114:20	Jose 46:1
improved 123:6	inform 138:11,14,18,21	intrinsic 29:21 64:6	114:24 121:13	JOSEPH 2:14
improvement 101:10	139:4 219:5	invest 152:12 199:23	issues 49:6 60:23 147:2	JRM 204:8
improving 60:22 94:19	informal 214:9	invested 117:19 119:8	147:7 148:5,6 149:18	judgment 67:5,6,9
inaccurate 118:12,22	information 41:2,8	investing 152:12	156:4 167:19 176:14	July 1:22 119:20 120:5
135:24 136:7 240:7	42:6,23 55:9,21 94:4	investment 17:13 74:4	226:1 242:4	253:4
inactive 54:2	98:10 107:8 122:13	123:23 124:18	Italpharmaco 76:1	jurisdiction 227:3
include 15:1 69:19	122:15,18 125:16	125:19	item 80:13,14 81:5	jurisdictions 226:21
97:10,18 102:23	134:13,16 135:11	investor 10:9,12 11:7	85:13 89:12,15	227:10
included 25:9 26:8	147:8 213:12 225:18	13:7,24 14:3 17:8	142:10,24 148:2	Juste 76:1
31:23 55:2 58:21	230:22	21:11 105:23 106:1,3	158:17 175:6 177:16	K
65:17 92:3 101:8	informed 82:15 219:8	106:8,9 107:23	192:14,17 225:23	
127:24 152:23 153:2	ingredient 97:6,14	110:15 113:9,12,15	items 80:23 85:10	K 196:8
153:15 156:23 158:8	98:19 102:19 103:19	113:19 123:15	100:22,24 155:20,23	Karen 17:22 44:4
166:23 197:9 212:9	104:22	124:19 125:8 135:4	161:16 193:10 241:8	47:18 212:1
includes 40:9,10,11	ingredients 105:14	investors 13:10,11 15:7	IVA 207:13	keep 145:17 215:1
97:19 98:21 103:23	initial 57:21 204:9,11	15:8 110:22 113:13	J	219:8,11 Izaans 68:5 10 12
including 5:19 6:1,12	initialed 204:6	113:14 123:17,24		keeps 68:5,10,12
25:23,24 47:17 63:10	initially 43:9	124:1,2,5,13 128:1	J 113:2	kept 67:23 215:3
90:18 103:16 123:7	initials 204:7,12,14	245:16,17 249:7,20	James 250:8	239:24 240:1 Kotohum 14:2 6 6
139:16 230:21	initiated 180:21 218:22	250:5,7	Janet 237:10	Ketchum 14:2,6,6
income 63:18,21 70:5	input 12:18 61:15	invoice 4:14 206:10	January 58:4 106:20	kind 131:4 141:15
80:16,16 104:12	124:22	210:19	177:11 210:20 226:4	143:3,4 220:6
191:9 192:20 226:14	inquire 219:23	invoices 4:16 210:2,10	227:13,17 249:16	kinds 143:1
		1		

Klimpl 12:7 169:8	knowing 187:7	largest 74:5 75:4 99:9	lines 104:24 113:1	126:19 134:11,12
knew 91:9,10,11	knowledge 108:14	lasted 181:2	line-item 161:21 162:1	137:6 147:13,17,20
135:23 136:7 140:4	134:14,18 162:24	late 38:7 43:8 45:24	liquid 209:7	148:21 149:8 151:15
224:12	165:10 174:16 175:4	50:9 58:4 114:10	liquidated 64:4	155:7,15 157:12
know 4:18 7:24 19:21	235:2,5 238:9 251:23	123:8 134:2,2 199:15	liquidity 60:21,22	159:2 176:12 189:16
20:6,6,15 28:19	252:11,15,18,20,20	233:19	liquids 209:6	191:12 192:21 195:3
33:12,17,17,20,21	254:13	Latin 244:23	list 3:12 47:21 50:1	203:9 214:22 219:24
34:23 35:7 36:20	known 183:7,8 248:3,4	launch 111:21 117:3	53:17,18,21,23 59:1	223:3 225:23 227:18
37:3 38:13,19,21	know-how 138:6,11	118:3	71:20 121:19 149:1	229:21 233:5 236:5
39:13,19 41:17 42:22	217:11,14,15 228:13	launches 156:7,8	listed 31:16,17 32:2	242:3 244:16
43:4 44:11,14 53:4,6	228:17 230:21 234:3	Laurel 59:18	34:20 35:1,4,17,20	looked 121:23 125:20
53:8,9 61:18 64:19	248:10	LaVay 113:7,24	36:5,10,14 37:21,22	130:10 180:6,17
66:7,9 69:2 70:1	210.10	law 236:1,2 244:2	38:13,16,19,23,24	227:1
72:13,16,18,22 77:1	L	lawsuits 65:23	39:2,5,9,10 71:16	looking 70:2 93:16
77:20,24,24 78:1,4,5	L 1:17 17:21,23,23	lawyers 8:10 206:9	72:8 80:5 121:18	98:1 118:7 119:10
78:18 79:23 80:3	59:17 192:7,8 196:8	leading 124:10 247:19	190:21 193:22 223:4	122:2 168:2 192:22
81:7 82:2,13,15,20	196:8,24 235:24	leave 133:2,10 167:11	253:7	199;22 200:15
85:12 87:18 91:3,6	254:5,18	167:15 200:21 213:5	litigation 5:24 65:7,20	220:17 229:24 243:3
91:10,13 101:2 104:5	La 250:2	213:9	65:22 66:16 147:1	245:9,12
108:5 110:1,9 111:3	label 126:15	leaving 32:8 224:3	148:5,6,7 167:3	looks 36:2,3 112:8
120:11,20 121:16	labeled 37:13 127:7	Lechner 235:22,24	220:2 222:14	172:14 175:12
123:14 125:10	Laboratorios 4:14 5:22	244:4	little 18:14 25:20 54:9	197:14,21 204:7
126:10 127:23	32:12,15,17,21 34:5	left 14:8 133:6 167:9	59:18 69:24 87:22	loosely 48:5,12 49:8
128:16,18,23 129:1,2	34:6 35:12 37:7,8,11	169:5 213:6 216:9,11	88:19 93:16,18 105:4	losing 65:5 201:14
129:7,8,12,14,23	38:5 39:23 40:1	223:8,15,18 224:1,8	197:17 209:22	loss 70:9,12,19 80:16
130:13 131:4,13	41:16,22,24 42:15	224:10,12	218:20,21	239:2
133:20,23 135:7	43:15 44:8 45:8,18	legal 62:6 147:1,7	lively 155:17,19	losses 201:24,24 227:8
136:21 137:14 138:9	46:8,8,18 47:6 48:4	148:4,14,23 166:13	living 21:21 225:20	lot 31:19 62:22,24 65:7
138:10,18,21 143:6	50:17,19,20 51:5,11	166:24 177:6 192:12	LLP 1:20 2:11	77:17 157:19 176:19
144:3 145:23 149:22	51:12,15 53:24 54:1	204:12	loan 6:5 26:7 27:7,10	177:24 225:18
149:23 150:16,24	56:1,2,3,5 57:14	legitimate 248:1	27:15,18 28:11,13,15	243:15
152:21 156:3 158:22	69:10,23 70:23 71:11	legitimately 191:11	28:16,19 31:2,3,5	low 200:1,1,2 227:10
159:1,18 162:10,22	71:22 72:10 75:10,14	226:16 247:12	64:21	lower 226:22
162:24 163:1,3 165:4	76:3,12 79:4 82:7	length 242:1	loans 25:13,18 26:13	Ludwig 59:17
165:9 166:1 167:2,12	83:7 85:24 86:1,16	lengthy 233:12	26:18,20,24 28:2,4,7	lump 156:21
167:12 170:1,7,15,20	86:17 90:4,6,19	Leous 113:2	28:9 199:9,14 251:18	Luncheon 136:12
170:23,23 173:17,20	91:21 98:22 117:4	letter 3:21,22 161:5,9	local 63:4	L.B 113:3
173:21 176:9,11,16	118:4 119:21 161:16	165:8,8 219:2	located 126:16 130:24	
176:19 177:18	163:15 164:3,6,7	letters 160:24	236:2	<u> </u>
183:10 184:19	174:20,24 187:20	let's 40:16 42:20 75:6	location 195:12	M 17:19,21 192:8
185:12 186:24 188:2	188:9,12,19,22 189:3	153:14 162:3	locations 227:12	machines 138:7
190:2,5 192:11	189:15 196:24 197:3	level 26:21 73:6 146:19	locked 240:1	Madrid 187:19 233:3,4
194:21 195:8 199:6,8	199:4 201:8,17,17	146:22 184:15	logical 177:5,5	maiden 107:21
202:23 204:14,22	206:10,22 208:3,6	LEWIS 2:3	Lokey 196:5	mail 4:17
209:4,10 210:6 211:3	209:16 222:17	liabilities 69:17	long 32:20 50:7 58:1	maintain 13:9
213:13,14 214:1,17	228:19,21,23 229:16	license 5:2 132:17,21	61:16 93:21 174:17	maintained 225:15
214:21 215:3,5,14	231:19 240:14,22	licensed 197:2 208:4	181:2 183:7 248:3	maintenance 182:13
216:2,3,20,23 217:13	241:4,11 251:19	life 21:3 22:21 25:4	longer 31:9 73:7 132:4	making 13:17 28:12,14
219:1,6 221:23 222:2	lady 46:10	lifted 26:3	181:11	96:24 97:2 125:6
222:3,6,12,16,18,19	laid 145:14	liked 228:2	look 15:16 16:5 27:4	126:22 139:11
223:8,11,12,14,23	Lake 249:24	limit 212:7	28:22 30:7 33:22	140:16 142:13
224:5,7,9,9 225:13	landscape 70:16	limited 157:17 172:23	34:14 35:16,23 37:6	Man 227:11
225:14 227:16,22	language 34:11 244:18	177:22	49:21 52:1 69:6 72:7	management 60:16
229:18 230:3,8 231:2	lansoprazole 123:8	line 77:18 80:13,14,22	74:17 75:7 76:9 80:4	63:2,9 129:15 139:16
231:10,11,12,22	127:14 159:6 235:4	85:10,13 100:21	82:4 84:12 86:18	171:13,22,23 172:6,7
232:5 235:8,18,19	235:13 250:17	155:14 192:14,17	89:9,20 93:4 96:6,19	172:10,18 178:3
238:13,19,21 241:22	large 15:7 126:15	193:10 241:8 253:8	97:1 98:7 99:19	180:2 182:19,20,23
244:17 250:18	143:8	linens 52:9	104:9 112:15 122:17	184:24 189:12,21
L _s	Anna Maria de Caración (MANO) de Caración de Caración (MANO) de Caraci			

190:10 191:6,16	marketed 73:7 98:22	225:17 226:7 227:17	milliliter 209:7	242:18 249:1,6
193:12,13 194:16	145:6	231:23 232:9 233:12	million 5:21,21 63:22	250:22 251:2,5,12,22
197:19 198:5 217:9	marketing 71:6,9 96:8	236:7,14,17,19 237:3	64:4,7,9 76:11 80:17	252:10,19,22
217:23 220:9 225:1	96:11 102:15	238:15,20 239:10	87:24 88:11,20,20,22	minimal 42:21
227:4 240:12,19,20	markets 65:8 95:1	meetings 11:14 113:14	88:23,24 89:1,6,8,10	minimization 194:2
241:2,9 251:19	101:15 191:1 193:21	124:4,16 126:12	104:18,19,20 105:2,5	247:9,16
management's 55:4	married 107:22	163:7 171:14 178:16	105:6,7,7 197:15,17	minimize 31:22 191:10
58:18 60:11	Massachusetts 1:19,21	182:19,23 225:1	197:21,23,24 198:1	226:2,16,20 228:14
manager 41:10 49:15	2:13 254:3,7	239:21	201:2 207:2,7,12	232:8 247:11,14,23
59:16	material 76:8 77:12	meets 164:7	209:14 210:17	minimum 78:21 79:5
managers 48:7,22 49:9	78:19 79:3 80:6,12	Melia 17:21 44:4 47:18	millions 49:16	202:1
managing 184:22	80:13,17,18 81:5,9,9	59:21,22 192:4,5	mind 18:1 92:15	Ministry 71:13 116:2
220:15 231:20 238:5	82:7,8,22 83:2 88:6,7	212:1,23 213:2 215:1	mine 101:18	116:10 119:22 218:5
Manhattan 66:24	90:11,19 91:2,12	215:17 216:9 220:8	Mingolla 2:14 3:5 5:16	minute 239:19,20
manner 28:5,8	92:11	221:15 223:8 224:8	6:15 12:3 19:20,24	242:13
manufacture 75:16	materiality 79:15,16,22	240:16	20:4 23:21 27:11	minutes 4:21 11:14
83:7 90:6 111:20	80:15	member 18:5,7 32:23	28:6 30:2 33:16	31:8 96:18 147:14,17
116:2,10 119:23	materially 11:2	39:18,21 163:13,15	38:15 39:16 40:18	147:21 154:20 155:7
138:4,7,12,15,19,22	math 88:17 105:2	163:18 181:11	41:15 42:18 43:17	178:9 179:13,14
208:20	matter 53:16 66:14	members 148:4 181:15	44:10 47:3 49:11	207:18 227:18 236:7
manufactured 77:20	108:21 109:20	185:4 239:12	54:13,17 59:5 61:6	236:14 238:14,17,20
78:1 83:5,11 84:9	110:12 122:16	membership 32:18	61:24 68:7,10 71:24	238:24 239:7,9,11,18
90:18 126:21 140:5	125:18 162:21 168:5	memo 221:20,21	72:3 73:23 76:22	240:4 241:15,15,17
manufactures 71:11	205:10 220:3 251:13	memory 20:3	77:2,22 78:22 79:6,9	241:20 242:14 244:3
131:7	251:15 254:13	mention 54:18 250:14	79:13 81:23 83:6,16	mischaracterizes
manufacturing 71:6,9	matters 7:10,11 66:11	mentioned 26:10 28:20	83:22 85:4 86:2,5,10	122:10
75:11,19 76:4,7	66:12 203:13 251:10	31:8 42:5 44:4,5	87:16 88:16 89:13,16	missing 123:2
77:12,21 78:8,12,15	Maximed 66:15	47:17 105:22 107:20	89:22 90:3 92:12,17	model 41:6
81:22 82:18 83:19	maximize 247:24	172:23 176:22	93:19 94:11 98:4	modest 9:19 15:20
89:20 90:7 91:16	maximum 30:23	194:16 195:22	99:4,17 106:5 108:6	18:16 151:4,22 153:6
97:18,19 99:1 103:21	MD 59:8 60:7,8 61:1	196:19 206:21	116:5,12 118:6,13,15	modifications 198:10
103:23 126:15	62:2	228:11 240:16 242:3	118:19,23 120:12	mom 215:23
130:20,24 136:20	mean 27:13 35:15	243:14 244:2 245:8	121:9 122:9,23	moment 23:24 69:13
143:17 144:22	39:17 50:19 118:1	mentioning 145:24	123:11 126:4 127:6	75:7 141:23
145:16 161:1	123:20 140:13	Messrs 25:14	128:20 131:15	moments 26:11 206:22 money 65:5 176:19
March 9:4,6 25:17	188:11 196:12	met 148:3	133:17 134:6,9,23	, -
183:9 201:19 248:4	201:15,17 212:7	methodology 45:10	135:1,18,20 136:3,9	199:20,20 201:14 207:22 243:15
249:17	214:1	Michael 1:13 3:3 5:5	137:5,11,23 138:9	month 44:13 45:5
margins 60:18	meaning 68:11 193:20	34:21 65:17,18 113:2	139:6 142:5 143:14	l
Maria 46:1	201:21 208:2 245:1	229:13,14 253:2,19	144:2,5,14 145:2,12	197:8 210:13,15,19
Mark 9:12	meaningful 94:5,18	254:9	145:22 147:19 149:6	211:8,9,10,13 monthly 44:17,24
marked 22:24 23:2	means 33:13,15,20	Michelle 17:22	151:8 152:4,18	182:24 183:1 191:17
25:11 33:7,10,22,23	34:6 45:14 71:3	microgranulated	153:11 154:15 155:18,24 157:8	193:14 194:19
34:3,15 36:15 37:6	79:16,22 226:5	127:16 131:11	158:21,24 159:13,17	210:19,20
47:22 67:11 71:5	229:19 230:4	250:19 microgranulation	160:4,8,14 162:19	months 5:17 6:20 46:6
73:12 99:21 106:18	meant 45:17 230:15	174:13 176:10 235:7	164:18 165:3 167:22	120:5,6 210:16
106:20 111:11 121:6	246:1 medical 109:19 185:16	microgranulization	169:21 170:22 177:4	motion 237:13
125:23 161:7,11	185:21 187:11	235:16	178:15 184:1,9	move 187:12
171:4 179:18 187:15	medically 187:7	mid 45:23,24 114:10	185:11 186:14,18	moved 213:10 215:22
202:17 203:3,23 205:5,19 206:11	meet 41:7 42:15 93:22	154:21	193:16 195:7 199:3	moving 226:20
209:24 210:3 224:20	218:12,14	Midwest 126:16	202:11 203:1 212:13	Murphy 3:17 4:3 6:13
l .	meeting 4:21 63:8	mid-sentence 120:14	214:20 216:1,16,19	17:2 25:14 63:10
227:23 230:2 236:9 market 26:17 29:19	141:16 155:17,19	mid-1990s 33:3 35:14	219:14 220:13 221:6	65:15 106:19 108:10
111:20 116:2,10	163:9 164:5,9,10	113:22	221:12 223:19,21	109:5,16 120:9,23
119:23 143:19,21	170:9 172:6,7,11,13	Mike 171:19	225:12 226:10 228:1	131:19 133:19
144:19,20,23 145:15	170.9 172.0,7,11,13	miles 215:16	229:23 230:5 234:16	140:24 147:15
144:19,20,23 143:13	178:20 179:1,4	milligrams 209:9	234:21 241:23	148:11,15 159:11,15
177.10	1,0.20 1,7.1,1			

160:3 162:14,22	87:23 97:8,9,15,23	130:6 143:18 144:7	215:15,15 233:1,3,6	omeprazole 78:3 83:8
165:15 167:18	98:10,14,18 102:20	197:9 202:16 203:22	233:11 239:17 240:2	83:10,20 84:1,2,8
170:15 171:2,19	103:18 104:17,19	205:18	officed 169:24	92:21 97:6,11,14,21
172:19 173:1,4 183:6	227:7	NW 2:4	officer 8:18 14:14,18	98:19,22 102:19
183:7,15 186:2,5,9	never 138:1 145:7	11,77,2.1	47:8,10 109:19 152:6	103:5,19,24 104:22
186:15,19,22 193:14	164:12 186:7,10	0	185:17	105:14 111:6,20
195:4 198:23 204:21	198:12	O 5:1 196:8,8,24	officers 6:1 12:17,20,21	116:3,11 119:24
221:1,3 224:17	new 21:21 31:16 32:2	oath 7:14	12:24 13:3 25:15,22	123:7 127:12 136:17
228:21 229:16	66:20 101:6,7 112:24	object 39:16 49:11 68:7	26:7 59:2 61:12	138:5,7,12,16,19,22
231:10 232:10 237:9	123:6 129:12 156:7	79:9 81:24 88:16	65:24 66:13 124:22	139:1 140:5,9,9,15
248:3,4,5,9,16,20	156:11 169:24 174:3	93:19 94:11 116:13	125:19 151:6	142:4,18 143:5,7,20
Murphy's 191:19	190:22 193:22	120:12 126:4 134:9	offices 1:19 195:9,9	144:1 145:21 146:5,7
192:9 204:9	195:11 213:10	155:24 157:8 162:19	222:10,17 251:8	149:14 150:14,18,20
mutual 133:8,15	215:19,22 222:10,13	186:14,18 216:16	252:8,12	150:23 158:18 161:1
mutually 133:10,14	243:3	226:10	official 187:18	161:3 165:12 170:21
mutuany 155.10,14	nine 203:2	objection 19:20,23	offset 64:22	175:19,23 234:20,23
N	nod 7:18	20:4 27:11 28:6	okay 5:10 7:2,10,16,21	235:1,10 250:15
N 3:1 5:1 17:22 131:23	nodded 232:23	33:16 38:15 41:15	8:12 10:2 11:3,9	omnibus 161:21,22,24
132:18 196:8,24	nodding 7:22	42:18 43:17 44:10	12:20 16:14 17:3,8	once 12:16 44:2 107:13
235:24,24,24	nonperformance	47:3 59:5 61:6,24	17:12 19:5 21:17	192:23 208:2
name 14:1 17:18,19	167:16	71:24 73:23 76:22	23:13,16 24:2 32:11	ones 30:3,4 56:11 111:2
44:4,5 45:21 46:10	nonperforming 167:21	77:2 83:6,17,22 85:4	32:16 33:22 34:1,4	201:10
107:5,16,21,22	Nope 252:17	87:16 89:13,16 92:12	54:3,9 58:17 61:16	one-and-a-half 131:22
108:15,18 112:15	North 112:23	99:4,17 106:5 108:6	62:12,14 67:10 71:1	one-on-one 124:3
114:17 116:20,22	Notary 1:18 254:6	118:6,13,23 122:9,24	71:8 76:9,19 80:4	one-third 89:18 150:15
119:17 120:4,7	note 6:16 25:12,13	123:11 128:20	82:11,18 83:4,12	ongoing 198:2
121:18,20 122:1,3,6	28:20 52:2 80:19	133:17 134:6,23	84:6,12,16,24 86:21	operate 94:23 101:13
132:1 218:2,7,11	98:7,8,9 122:24	135:1,18 136:3 137:5	87:21 90:3 91:3	operates 246:3
229:9,14 230:19	noted 5:3	137:11,23 139:6	92:13 94:20 96:18,20	operating 60:19 69:10
named 107:17 131:23	notes 25:12 215:3,6	142:5 143:14 144:2,5	97:10 98:7,17,21	85:24 86:16 142:24
names 12:23 17:6 18:1	242:14 254:12	144:14 145:2,12,22	99:18 100:9 102:9,16	151:12 154:9 156:10
113:4 114:14 122:12	notice 34:20 122:2	147:19 149:6 151:8	104:9,16 105:2,7,9	191:5,22 201:23
223:3,5	November 37:23	152:4,18 154:15	105:20 106:17	220:15 227:7 246:9
nano 157:5,7 174:4	111:10,18 121:5	155:18 158:21,24	115:15 117:2 118:12	246:18 247:23
234:6	160:23 161:6,10	159:13,17 160:4,8,14	119:19 120:11 121:3	operations 52:15 83:18
Nate 167:6	171:3 172:15 176:7	164:18 165:3 169:21	125:22 127:18 129:2	90:23 104:12 109:21
nature 19:3 45:7,15	179:17	170:22 177:4 178:15	133:20 134:4 135:8	116:16 117:17,20
108:22 110:13	number 1:18 5:2 22:19	184:1,9 185:11	145:10 150:22	118:8 119:9 129:3
143:23 144:4,24	23:2 26:16 27:18,23	193:16 195:7 199:3	155:22 167:17 175:5	136:19 137:13 140:7
182:14	29:14 31:22 33:7	214:20 216:1,19	175:8,13,24 177:10	180:8,9,19 184:14,18
natures 108:24	47:22 49:16,17 52:1	219:14 220:13 221:6	178:20,23 179:14	190:18 220:23 221:8
necessarily 148:5	67:11 69:6,7 71:3,16	221:12 225:12	180:7 182:15 183:7	227:10 245:10,14
necessary 44:12 89:5	73:12 89:19 99:21	234:16,21 244:13	183:14 187:3 196:19	opinion 82:1
134:15 135:12	104:23 106:21	247:10,19 250:22	196:22 198:2,23 203:12,20 204:3,6	opportunities 132:15 199:23 234:9
239:17	111:11 112:20,21,22	251:2,12,22 252:10 252:19		opportunity 6:7 13:5
need 6:22 7:23 23:22	112:23 121:6 125:24	-	205:2,14,23 206:1,5 206:16 208:18	61:14 202:20 203:16
23:22 57:16 60:23	130:16,19 144:17	objective 145:3,8 247:11	209:23 211:8 213:11	204:23 205:1,12
121:11 143:1 147:23	161:7,11 171:5 176:4	Obviously 127:6	218:20 220:5 221:20	204:23 203:1,12
148:16,22 200:3,9,23	179:18 183:22 184:4	occasion 111:3 123:21	222:12,19,22 223:8	opposed 45:13 73:21
206:4 219:10 234:14	185:9,13,14,18,19 187:15 202:18	occasion 111:3 123:21	224:14 227:16,20	156:7 158:13 207:6
239:14 241:22 242:13	203:24 205:6,20	occasions 113:21 114:2	233:10 234:19 236:4	216:21
needed 42:23 141:20	205:24 205:0,20	114:3,4 123:22	236:21 238:10,14	optimist 185:3
148:7 149:1,18	210:3 224:21 227:23	occur 31:12,14 68:22	239:4 242:21 244:7	optimistic 185:5
166:23	236:10	offering 124:9,11	249:3,12 251:5,8	option 64:3
needs 148:20	numbers 3:10 4:9,10	157:22 199:19	252:21	options 9:23 16:2 18:17
negative 201:14	4:13 22:4 33:6 63:21	249:14	old 133:24 156:11	18:19 20:21 21:23
net 70:5,11,12,19 80:16	66:9 70:12 94:4	office 112:23 195:6,11	Older 185:23	22:16,18 24:19,21
	<u> </u>			<u> </u>